



**CHARITABLE SOLICITATION FINANCIAL REPORT
(NATIONAL AND HAWAII)**

(Taken from Reports Filed During the Period July 1, 2013 to June 30, 2014)
(Organized by Name of Professional Solicitor)

| Solicitor | Charitable Organization | National Gross Receipts | National Net to Charitable Organization | National Percent to Charitable Organization | Hawaii Gross Receipts | Hawaii Net to Charitable Organization | Hawaii Percent to Charitable Organization |
|---------------------------------|-------------------------------------|--------------------------------|--|--|------------------------------|--|--|
| AFRC | West Point Association of Graduates | \$935,164.00 | \$423,684.00 | 45.3% | \$4,705.00 | \$0 | 0% |
| Aria Communications Corporation | AFS-USA | \$52,319.00 | \$31,051.68 | 59.3% | \$0 | \$0 | 0% |
| Aria Communications Corporation | Alpha Omicron Pi Foundation | \$24,145.00 | \$6,227.26 | 25.7% | \$0 | \$0 | 0% |
| Aria Communications Corporation | Amnesty International | \$1,482.00 | \$1,116.75 | 75.3% | \$0 | \$0 | 0% |
| Aria Communications Corporation | Greenpeace Fund | \$36,662.00 | \$30,760.46 | 83.9% | \$501.45 | \$477.92 | 95.3% |
| Aria Communications Corporation | Kappa Alpha Theta Foundation | \$277,169.02 | \$170,118.18 | 61.3% | \$353.94 | \$296.92 | 83.8% |
| Aria Communications Corporation | Kappa Kappa Gamma Foundation | \$47,700.00 | \$31,688.40 | 66.4% | \$0 | \$0 | 0% |
| Aria Communications Corporation | Lutheran World Relief | \$11,394.00 | \$7,333.03 | 64.3% | \$0 | \$0 | 0% |
| Aria Communications Corporation | Minnesota Medical Foundation | \$104,067.00 | \$65,988.03 | 63.4% | \$50.00 | \$33.10 | 66.2% |
| Aria Communications Corporation | Oxfam America | \$77,065.00 | \$41,562.009 | 53.9% | \$60.00 | \$16.58 | 27.6% |
| Aria Communications Corporation | Unite Nations Foundation | \$7,888.34 | \$78.91 | 1.0% | \$0 | \$0 | 0% |
| Charitable Auto Resources | Waimanalo Health Center | \$0 | \$0 | 0% | \$0 | \$0 | 0% |

| Solicitor | Charitable Organization | National Gross Receipts | National Net to Charitable Organization | National Percent to Charitable Organization | Hawaii Gross Receipts | Hawaii Net to Charitable Organization | Hawaii Percent to Charitable Organization |
|---------------------------------|--------------------------------------|--------------------------------|--|--|------------------------------|--|--|
| Coinstar | Humane Society of the US | \$42,802.80 | \$39,592.59 | 92.5% | \$437.44 | \$404.63 | 92.4% |
| Coinstar | Jumpstart for Young Children | \$22,357.92 | \$20,681.08 | 92.5% | \$166.67 | \$154.17 | 92.5% |
| Coinstar | Ronald McDonald House Charities | \$48,447.20 | \$44,815.93 | 92.5% | \$182.93 | \$169.19 | 92.5% |
| Coinstar | World Wildlife Fund | \$43,598.74 | \$40,328.83 | 92.4% | \$203.17 | \$187.93 | 92.4% |
| Comnet Marketing Group | League of Conservation Voters | \$43,117.14 | \$14,541.15 | 33.7% | \$0 | \$0 | 0% |
| Comnet Marketing Group | People for the American Way | \$46,646.10 | \$13,723.24 | 29.4% | \$236.50 | \$71.89 | 30.3% |
| Confluent Impact Communications | National Right to Life Committee | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Confluent Impact Communications | Susan B. Anthony List | \$15,917.00 | \$0 | 0% | \$25.00 | \$20.30 | 81.2% |
| Contract Communications | Childrens Cancer Recovery Foundation | \$658,650.00 | \$115,264.00 | 17.5% | \$11,420.00 | \$1,999.00 | 17.5% |
| Covenant Calls | AARP Foundation | \$0 | \$2,288.00 | 0% | \$0 | \$4.00 | 0% |
| Covenant Calls | TechnoServe | \$0 | -\$13,000.00 | 0% | \$0 | -\$260.00 | 0% |
| Covenant Calls | World Wildlife Fund | \$0 | -\$200,591.00 | 0% | \$0 | -\$54.00 | 0% |
| DG Group | Worldcause Foundation | \$1,572,565.00 | \$255,872.00 | 16.2% | \$5,208.00 | \$848.00 | 16.2% |
| DialAmerica Marketing | Mothers Against Drunk Driving | \$3,335,274.44 | \$441,250.79 | 13.2% | \$20,415.48 | \$2,810.06 | 13.7% |
| DialAmerica Marketing | Partnership for a Drugfree America | \$179,467.36 | \$23,124.67 | 12.8% | \$1,172.56 | \$146.57 | 12.5% |
| Donor Services Group | ACLU | \$575,239.41 | \$262,396.86 | 45.6% | \$3,490.00 | \$883.83 | 25.3% |
| Donor Services Group | ASPCA | \$3,797,445.00 | \$2,989,381.00 | 78.7% | \$11,987.00 | \$4,003.01 | 33.3% |
| | | | | | | | |

| Solicitor | Charitable Organization | National Gross Receipts | National Net to Charitable Organization | National Percent to Charitable Organization | Hawaii Gross Receipts | Hawaii Net to Charitable Organization | Hawaii Percent to Charitable Organization |
|----------------------|---|--------------------------------|--|--|------------------------------|--|--|
| Donor Services Group | American Association for the Advancement of Science | \$37,136.70 | \$12,993.42 | 34.9% | \$566.50 | \$193.92 | 34.2% |
| Donor Services Group | American Kidney Fund | \$110,761.00 | \$73,367.25 | 66.2% | \$0 | -\$85.00 | 0% |
| Donor Services Group | Amnesty International USA | \$294,720.00 | \$82,820.30 | 28.1% | \$2,157.00 | \$841.00 | 38.9% |
| Donor Services Group | Americares Foundation | \$367,405.55 | \$217,609.96 | 59.2% | \$388.00 | \$298.00 | 76.8% |
| Donor Services Group | Animal Legal Defense Fund | \$55,653.00 | -\$7,594.70 | 0% | \$179.00 | \$7.40 | 4.1% |
| Donor Services Group | Avon Products Foundation | \$84,344.00 | -\$436,540.76 | 0% | \$45.00 | -\$232.78 | 0% |
| Donor Services Group | Bnai Brith | \$70,461.00 | \$4,001.11 | 5.6% | \$0 | -\$43.40 | 0% |
| Donor Services Group | Consumers Union of the US | \$184,156.00 | \$73,669.38 | 40.0% | \$3,403.00 | \$2,233.62 | 65.6% |
| Donor Services Group | Defenders of Wildlife | \$72,719.00 | \$8,566.72 | 11.7% | \$319.00 | -\$37.00 | 0% |
| Donor Services Group | Doris Day Animal League | \$43,318.00 | -\$9,551.00 | 0% | \$20.00 | -\$148.66 | 0% |
| Donor Services Group | Earthjustice | \$164,627.00 | \$57,691.55 | 35.0% | \$1,994.00 | \$1,028.03 | 51.5% |
| Donor Services Group | Fund for Animals | \$20,708.00 | -\$18,379.00 | 0% | \$190.00 | \$65.00 | 34.2% |
| Donor Services Group | Green America | \$6,064.00 | -\$15,736.17 | 0% | \$14.00 | -\$128.98 | 0% |
| Donor Services Group | Greenpeace | \$237,477.00 | \$57,775.98 | 24.3% | \$2,473.00 | \$1,138.90 | 46.0% |
| Donor Services Group | Greenpeace Fund | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Donor Services Group | Habitat for Humanity | \$3,623,643.46 | \$2,431,567.05 | 67.1% | \$4,229.00 | \$966.85 | 22.8% |

| Solicitor | Charitable Organization | National Gross Receipts | National Net to Charitable Organization | National Percent to Charitable Organization | Hawaii Gross Receipts | Hawaii Net to Charitable Organization | Hawaii Percent to Charitable Organization |
|----------------------|---|--------------------------------|--|--|------------------------------|--|--|
| Donor Services Group | Humane Society International | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Donor Services Group | Humane Society of the US | \$966,851.00 | -\$282,781.00 | 0% | \$4,863.00 | \$992.15 | 20.4% |
| Donor Services Group | Humane Society Legislative Fund | \$27,749.00 | -\$15,843.00 | 0% | \$40.00 | -\$72.13 | 0% |
| Donor Services Group | International Rescue Committee | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Donor Services Group | Jane Goodall Institute for Wildlife Research Education & Conservation | \$29,495.00 | \$7,429.10 | 25.1% | \$636.00 | \$501.90 | 78.9% |
| Donor Services Group | MAP International | \$8,444.00 | \$96.86 | 1.0% | \$0 | \$0 | 0% |
| Donor Services Group | Medicins Sans Frontieres USA | \$686,272.00 | \$274,167.50 | 39.9% | \$3,186.00 | -\$1620.38 | 0% |
| Donor Services Group | Memorial Sloan Kettering Cancer Center | \$1,549,031.38 | \$1,054,466.02 | 68.0% | \$755.00 | -\$354.88 | 0% |
| Donor Services Group | Mercy Corps | \$118,635.00 | -\$76,319.30 | 0% | \$500.00 | -\$336.26 | 0% |
| Donor Services Group | Metropolitan Museum of Art | \$661,965.00 | \$330,473.82 | 49.9% | \$2,065.00 | \$1,105.41 | 53.4% |
| Donor Services Group | National Audubon Society | \$68,947.00 | -\$9,095.62 | 0% | \$222.00 | \$86.74 | 39.0% |
| Donor Services Group | National Parks Conservation Association | \$279,420.00 | \$35,959.64 | 12.8% | \$2,147.00 | \$918.46 | 42.7% |
| Donor Services Group | National Trust for Historic Preservation | \$121,282.00 | \$14,285.44 | 11.7% | \$135.00 | -\$120.40 | 0% |
| Donor Services Group | National Wildlife Federation | \$151,762.00 | -\$36,560.74 | 0% | \$595.00 | -\$380.24 | 0% |

| Solicitor | Charitable Organization | National Gross Receipts | National Net to Charitable Organization | National Percent to Charitable Organization | Hawaii Gross Receipts | Hawaii Net to Charitable Organization | Hawaii Percent to Charitable Organization |
|----------------------|---|--------------------------------|--|--|------------------------------|--|--|
| Donor Services Group | Natural Resources Defense Council | \$226,668.00 | -\$4,368.28 | 0% | \$1,320.00 | \$183.99 | 13.9% |
| Donor Services Group | Nature Conservancy | \$1,085,716.00 | \$216,791.30 | 19.9% | \$7,001.00 | \$3,345.53 | 47.7% |
| Donor Services Group | Ocean Conservancy | \$14,497.00 | -\$19,080.25 | 0% | \$185.00 | -\$90.60 | 0% |
| Donor Services Group | OXFAM America | \$365,062.79 | \$145,729.30 | 39.9% | \$3,247.00 | \$1,452.44 | 44.7% |
| Donor Services Group | PETA | \$96,728.00 | \$3,807.39 | 3.9% | \$0 | \$0 | 0% |
| Donor Services Group | Physicians Committee for Responsible Medicine | \$79,071.00 | -\$15,291.15 | 0% | \$462.00 | -\$152.47 | 0% |
| Donor Services Group | Planned Parenthood Action Fund | \$36,517.00 | \$28,278.83 | 77.4% | \$90.00 | \$73.95 | 82.1% |
| Donor Services Group | Planned Parenthood Federation of America | \$1,326,867.03 | \$644,527.25 | 48.5% | \$6,154.00 | \$3,436.65 | 55.8% |
| Donor Services Group | Public Citizen | \$30,696.00 | -\$40,945.00 | 0% | \$113.00 | -\$151.00 | 0% |
| Donor Services Group | Public Citizen Foundation | \$6,690.00 | \$3224.00 | 48.1% | \$0 | \$0 | 0% |
| Donor Services Group | Save the Children Federation | \$917,263.00 | \$782,928.35 | 85.3% | \$0 | \$0 | 0% |
| Donor Services Group | Sierra Club | \$636,487.70 | \$309,840.41 | 48.6% | \$4,410.60 | \$2,393.28 | 54.2% |
| Donor Services Group | Southern Poverty Law Center | \$91,218.46 | \$28,650.10 | 31.4% | \$0 | \$0 | 0% |
| Donor Services Group | Student Conservation Association | \$14,771.00 | \$5,126.40 | 34.7% | \$25.00 | -\$22.85 | 0% |
| Donor Services Group | Union of Concerned Scientists | \$188,643.00 | \$12,717.23 | 6.7% | \$1,595.00 | \$302.24 | 18.9% |
| | | | | | | | |

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|--------------------------|--|--------------------------------|--|--|------------------------------|--|--|
| Donor Services Group | US Fund for UNICEF | \$77,253.00 | \$28,298.05 | 36.6% | \$50.00 | -\$107.02 | 0% |
| Donor Services Group | Western Pennsylvania Conservancy | \$6,021.00 | -\$1,230.74 | 0% | \$0 | \$0 | 0% |
| Donor Services Group | Wilderness Society | \$100,677.00 | -\$23,179.76 | 0% | \$493.00 | -\$210.14 | 0% |
| Donor Services Group | World Wildlife Fund | \$506,734.55 | \$289,698.51 | 57.1% | \$5,040.00 | \$3,436.28 | 68.1% |
| Donor Services Group | Yosemite Conservancy | \$64,480.00 | \$20,562.92 | 31.8% | \$255.00 | -\$723.27 | 0% |
| Eaton Vance Distributors | US Charitable Gift Trust | \$78,416,487.00 | \$34,154,823.00 | 43.5% | \$95,112.00 | - | 100% |
| Exclusive Promotions | Hawaii Jaycees | \$0 | \$0 | 0% | \$31,685.00 | \$10,002.15 | 31.5% |
| Exclusive Promotions | Hilo Elks Lodge | \$0 | \$0 | 0% | \$8,540.00 | \$3,416.00 | 40.0% |
| Exclusive Promotions | Kailua Elks | \$0 | \$0 | 0% | \$17,597.00 | \$7,038.80 | 40.0% |
| Exclusive Promotions | Rotary Club of Pearl Harbor | \$0 | \$0 | 0% | \$14,673.00 | \$4,401.90 | 30.0% |
| Exclusive Promotions | United Care USA | \$0 | \$0 | 0% | \$36,087.00 | \$7,531.40 | 20.8% |
| Fine Line Communications | Humane Society of the US | \$258,371.17 | \$248,072.53 | 96.0% | \$269.00 | \$257.31 | 95.6% |
| Fine Line Communications | Nature Conservancy | \$4,592.00 | \$4,097.61 | 89.2% | \$0 | \$0 | 0% |
| GiveRight | Heritage Foundation | \$4,882,297.00 | \$3,343,231.16 | 68.4% | \$15,636.00 | \$13,095.05 | 83.7% |
| Gordon & Schwenkmeyer | ACLU | \$12,837.00 | -\$2,952.70 | 0% | \$248.00 | \$248.00 | 100% |
| Gordon & Schwenkmeyer | American Association of University Women | \$60,449.54 | \$1,711.39 | 2.8% | \$222.02 | \$222.02 | 100% |
| Gordon & Schwenkmeyer | Amnesty International USA | \$19,792.36 | \$169.49 | .80% | \$130.00 | \$130.00 | 100% |
| Gordon & Schwenkmeyer | Anti Defamation League | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Gordon & Schwenkmeyer | Earthjustice | \$2,033.00 | \$2,033.00 | 100% | \$0 | \$0 | 0% |

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|-----------------------|---|--------------------------------|--|--|------------------------------|--|--|
| Gordon & Schwenkmeyer | Jane Goodall Institute for Wildlife Research Education & Conservation | \$13,086.15 | -\$17,420.89 | 0% | \$25.00 | \$25.00 | 100% |
| Gordon & Schwenkmeyer | League of Conservation Voters | #32,272.68 | -\$20,165.92 | 0% | \$115.00 | -\$41.40 | 0% |
| Gordon & Schwenkmeyer | NARAL Pro Choice America | \$160,303.89 | \$16,459.94 | 10.2% | \$234.26 | \$218.36 | 93.2% |
| Gordon & Schwenkmeyer | People for the American Way | \$59,595.56 | \$1,833.52 | 3.0% | \$210.00 | \$210.00 | 100.0% |
| Gordon & Schwenkmeyer | Planned Parenthood Federation of America | \$478,697.68 | -\$178,383.88 | 0% | \$620.00 | -\$230.64 | 0% |
| Gordon & Schwenkmeyer | United Farm Workers | \$34,605.26 | \$13,487.05 | 38.9% | \$90.00 | \$90.00 | 100.0% |
| Gordon & Schwenkmeyer | Wilderness Society | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Harris Connect | Navy League of the US | \$277,101.84 | \$59,574.12 | 21.4% | \$8,370.00 | -\$4,135.34 | 0% |
| Harris Connect | New England Historic Genealogical Society | \$295,423.13 | \$109,469.81 | 37.0% | \$1,550.00 | \$1,139.15 | 73.4% |
| Harris Connect | US Coast Guard Academy Alumni Association | \$276,421.30 | \$168,815.96 | 61.0% | \$1,850.00 | \$205.28 | 11.0% |
| Harris Connect | Wake Forest University Baptist Medical Center | \$462,500.23 | \$258,676.63 | 55.9% | \$700.00 | \$407.80 | 58.2% |
| Harris Direct | Amnesty International USA | \$49,739.00 | \$3,126.35 | 6.4% | \$175.00 | \$20.00 | 11.4% |
| Harris Direct | Greenpeace | \$8,353.00 | -\$15,819.00 | 0% | \$15.00 | -\$20.00 | 0% |
| Harris Direct | League of Conservation Voters | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Harris Direct | Medicins Sans Frontieres USA | \$541,668.00 | \$375,620.45 | 69.3% | \$1,935.00 | \$1,295.90 | 66.9% |

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|------------------------------------|--|--------------------------------|--|--|------------------------------|--|--|
| Harris Direct | NARAL Pro Choice America | \$90,688.00 | \$12,274.40 | 13.5% | \$95.00 | \$8.00 | 8.4% |
| Harris Direct | National Trust for Historic Preservation in the US | \$25,482.00 | \$16,117.60 | 63.2% | \$70.00 | \$61.80 | 88.2% |
| Harris Direct | Planetary Society | \$27,033.00 | \$5,336.50 | 19.7% | \$167.00 | \$9.30 | 5.5% |
| Harris Direct | Planned Parenthood Action Fund | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Harris Direct | Planned Parenthood Federation of America | \$110,262.50 | \$33,275.42 | 30.1% | \$545.00 | \$27.55 | 5.0% |
| Harris Direct | Southern Poverty Law Center | \$161,125.25 | \$71,497.95 | 44.3% | \$741.00 | \$405.00 | 54.7 |
| Harris Direct | Wilderness Society | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Harris Direct | World Wildlife Fund | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Hawaii Law Enforcement Publication | Hawaii Police Athletic Federation | \$0 | \$0 | 0% | \$167,228.00 | \$33,445.60 | 20.0 |
| Heritage Company | Americans for Prosperity | \$34,984.53 | \$5,159.03 | 14.7% | \$0 | \$0 | 0% |
| Heritage Company | Autism Spectrum Disorder Foundation | \$588,069.11 | \$170,928.22 | 29.0% | \$90.00 | \$26.16 | 29.0% |
| Heritage Company | Childrens Wish Foundation International | \$4,838,885.09 | \$1,806,294.03 | 37.3% | \$18,148.00 | \$6,824.20 | 37.6% |
| Heritage Company | Feed the Children | \$174,232.11 | \$26,690.03 | 15.3% | \$245.00 | \$36.54 | 14.9% |
| Heritage Company | Mothers Against Drunk Driving | \$987,810.32 | \$404,363.66 | 40.9% | \$5,868.32 | \$2,427.42 | 41.3% |
| Heritage Company | Multiple Sclerosis Association of America | \$3,119,516.05 | \$1,197,932.59 | 38.4% | \$12,564.00 | \$4,176.90 | 33.2% |
| Heritage Company | National Caregiving Foundation | \$415,733.55 | \$83,146.71 | 20.0% | \$1,235.00 | \$247.00 | 20.0% |

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|--------------------------------|--|--------------------------------|--|--|------------------------------|--|--|
| Heritage Company | National Childrens Cancer Society | \$2,092,138.93 | \$956,306.24 | 45.0% | \$1,840.00 | \$891.75 | 48.4% |
| Heritage Company | National Parks Conservation Association | \$9,151.00 | \$0 | 0% | \$70.00 | \$0 | 0% |
| Heritage Company | Special Olympics Hawaii | \$0 | \$0 | 0% | \$157,767.38 | \$64,599.94 | 40.9% |
| Heritage Company | United Breast Cancer Foundation | \$585,720.01 | \$175,716.01 | 30.0% | \$0 | \$0 | 0% |
| Heritage Company | Youth Villages Foundation | \$5,781.00 | \$0 | 0% | \$55.00 | \$0 | 0% |
| Hudson Bay Company of Illinois | Organic Consumers Association | \$416,676.22 | \$293,584.94 | 70.4% | \$7,011.00 | \$4,939.86 | 70.4% |
| InfoCision | ALSAC | \$2,427,320.98 | \$188,322.26 | 7.7% | \$105.00 | \$8.15 | 7.7% |
| InfoCision | Alzheimers Association | \$2,284,752.26 | \$1,114,783.27 | 48.7% | \$12,401.00 | \$6,050.73 | 48.7% |
| InfoCision | American Diabetes Association (volunteer) | \$2,567,756.00 | \$611,713.43 | 23.8% | \$14,990.57 | \$2,449.26 | 16.3% |
| InfoCision | American Diabetes Association | \$2,123,570.00 | \$702,503.78 | 33.0% | \$17,197.31 | \$5,599.46 | 32.5% |
| InfoCision | American Heart Association | \$7,378,443.51 | \$4,677,357.36 | 63.3% | \$28,455.66 | \$18,038.67 | 63.3% |
| InfoCision | American Institute for Cancer Research | \$603,701.00 | \$191,249.23 | 31.6% | \$7,190.00 | \$2,277.75 | 3.1% |
| InfoCision | American Institute for Cancer Research (volunteer recruitment) | \$3,577,693.22 | \$1,593,665.20 | 44.5% | \$12,393.50 | \$5,520.62 | 44.5% |
| InfoCision | American Leprosy Missions | \$56,306.25 | \$21,861.43 | 38.8% | \$140.00 | \$54.36 | 38.8% |
| InfoCision | American Lung Association | \$2,499,522.81 | \$414,753.74 | 16.5% | \$22,229.00 | \$3,688.53 | 16.5% |

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| InfoCision | Amnesty International USA | \$16,152.68 | \$10.80 | 0% | \$191.00 | \$0.13 | 0% |
| InfoCision | Autism Spectrum Disorder Foundation | \$3,370,054.37 | \$2,578,061.58 | 76.4% | \$720.00 | \$550.79 | 76.4% |
| InfoCision | AOPA Foundation | \$286,809.00 | \$165,594.75 | 57.7% | \$1,980.00 | \$1,143.19 | 57.7% |
| InfoCision | CARE | \$124,491.42 | \$102,402.48 | 82.2% | \$835.00 | \$686.84 | 82.2% |
| InfoCision | ChildFund International USA | \$3,763,343.13 | \$4,468,232.52 | 92.1% | \$8,674.08 | \$7,993.88 | 92.1% |
| InfoCision | Citizens United | \$3,887,795.40 | \$582,842.24 | 14.9% | \$11,161.95 | \$1,673.35 | 14.9% |
| InfoCision | Crohns & Colitis Foundation of America | \$43,873.00 | \$12,639.61 | 28.8% | \$85.00 | \$24.49 | 28.8% |
| InfoCision | Concerned Women for America | \$1,490,106.93 | \$410,163.28 | 27.5% | \$3,930.00 | \$1,081.76 | 27.5% |
| InfoCision | Concerned Women for America Legislative Action Committee | \$202,277.71 | \$202.08 | 0% | \$265.00 | \$0.26 | 0% |
| InfoCision | Coral Ridge Ministries | \$306,733.37 | \$83,727.43 | 27.2% | \$570.00 | \$155.59 | 27.2% |
| InfoCision | Easter Seals | \$1,386,488.63 | \$160,507.11 | 11.5% | \$29.68 | \$3.44 | 11.5% |
| InfoCision | Educational Media Foundation | \$5,180.00 | \$2,846.75 | 54.9% | \$0 | \$0 | 0% |
| InfoCision | Faith and Freedom Coalition | \$686,352.77 | \$14,218.72 | 2.1% | \$1,320.00 | \$28.08 | 2.1% |
| InfoCision | Family Research Council Action | \$125,262.71 | \$22,994.51 | 18.3% | \$145.00 | \$26.62 | 18.3% |
| InfoCision | Feed the Children | \$360,680.81 | \$62,471.21 | 17.3% | \$1,590.00 | \$275.39 | 17.3% |
| InfoCision | Habitat for Humanity International | \$1,152,761.21 | \$87,197.40 | 7.5% | \$3,188.18 | \$241.16 | 7.5% |
| InfoCision | Humane Society Legislative Fund | \$17,316.50 | \$1,701.50 | 9.8% | \$25.00 | \$2.46 | 9.8% |

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| InfoCision | Humane Society of the US | \$41,914.94 | \$242,62 | .5% | \$105.00 | \$0.61 | .5% |
| InfoCision | International Fellowship of Christians & Jews | \$1,722,250.27 | \$467,275.74 | 27.1% | \$6,618.00 | \$1,795.58 | 27.1% |
| InfoCision | Leukemia & Lymphoma Society | \$6,195,738.89 | \$3,108,371.89 | 50.1% | \$15,501.00 | \$7,776.78 | 50.1% |
| InfoCision | March of Dimes Foundation | \$9,814,866.91 | \$5,518,995.63 | 56.2% | \$38,525.78 | \$21,663.42 | 56.2% |
| InfoCision | National Foundation for Cancer Research | \$30,784.00 | \$7,132.00 | 23.1% | \$110.00 | \$25.48 | 23.1% |
| InfoCision | National Multiple Sclerosis Society | \$1,361,057.00 | \$653,164.44 | 47.9% | 41,987.00 | \$953.55 | 47.9% |
| InfoCision | National Rifle Association of America | \$10,455,628.93 | \$3,939,719.71 | 37.6% | \$33,660.98 | \$12,683.59 | 37.6% |
| InfoCision | National Right to Life Committee | \$341,992.55 | \$123,296.25 | 36.0% | \$2,2720.00 | \$819.11 | 36.0% |
| InfoCision | North Shore Animal League America | \$521,585.45 | \$309,577.65 | 59.3% | \$285.00 | \$169.16 | 59.3% |
| InfoCision | Open Doors With Brother Andrew | \$81,115.66 | \$81.12 | 9.9% | \$520.00 | \$0.52 | .10% |
| InfoCision | Operation Blessing International Relief & Development Corporation | \$10,143.50 | \$718.20 | 7.0% | \$20.00 | \$1.42 | 7.1% |
| InfoCision | PETA | \$297,629.78 | \$21,177.08 | 7.1% | \$1,805.00 | \$128.43 | 7.1% |
| InfoCision | Prison Fellowship Ministries | \$91,997.27 | \$16,898.27 | 18.3% | \$125.00 | \$22.96 | 18.3% |
| InfoCision | Smile Train | \$1,911,706.91 | \$446,899.74 | 23.3% | \$13,888.00 | \$3,246.60 | 23.3% |
| InfoCision | US English | \$78,283.80 | \$44,171.12 | 56.4% | \$700.00 | \$394.97 | 56.4% |
| InfoCision | United States Fund for UNICEF | \$0 | \$0 | 0% | \$0 | \$0 | 0% |

| Solicitor | Charitable Organization | National Gross Receipts | National Net to Charitable Organization | National Percent to Charitable Organization | Hawaii Gross Receipts | Hawaii Net to Charitable Organization | Hawaii Percent to Charitable Organization |
|--|--|--------------------------------|--|--|------------------------------|--|--|
| InfoCision | US Olympic Committee | \$355,768.76 | \$8,246.90 | 2.3% | \$2,596.37 | \$60.18 | 2.3% |
| InfoCision | Youth Villages Foundation | \$5,016.00 | \$1,020.00 | 20.3% | \$0 | \$0 | 0% |
| Integral Resources | American Council of the Blind | \$162,832.80 | \$84,866.29 | 52.1% | \$0 | \$0 | 0% |
| Integral Resources | Anti Defamation League | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Integral Resources | Environmental Defense Fund | \$289,480.92 | \$64,178.43 | 22.1% | \$2,931.30 | \$649.87 | 22.1% |
| Integral Resources | League of Conservation Voters | \$271,912.72 | \$149,160.79 | 54.8% | \$1,819.26 | \$997.98 | 54.8% |
| Integral Resources | Planned Parenthood Action Fund | \$156,915.53 | \$7,388.80 | 4.7% | \$635.00 | \$31.75 | 5.0% |
| Integral Resources | Planned Parenthood Federation of America | \$1,026,418.28 | \$186,540.63 | 18.1% | \$6,772.00 | \$1,218.96 | 18.0% |
| Keys Direct Marketing & Communications | Covenant House | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Keys Direct Marketing & Communications | Food & Water Watch | \$1,055.00 | -\$2,212.00 | 0% | \$0 | \$0 | 0% |
| LJM Productions | AmVets | \$0 | \$0 | 0% | \$19,055.00 | \$4,763.75 | 25.0% |
| LJM Productions | Regular American Veterans | \$0 | \$0 | 0% | \$29,872.00 | \$7,468.00 | 25.0% |
| MDS Communications Corporation | ACT for America | \$12,008.00 | \$1,600.00 | 13.3% | \$0 | \$0 | 0% |
| MDS Communications Corporation | ALSAC | \$2,415,160.00 | \$630,664.00 | 26.1% | \$42.00 | \$11.00 | 26.1% |
| MDS Communications Corporation | American Bible Society | \$1,244,407.00 | \$494,945.00 | 6.8% | \$4,189.00 | \$1,666.00 | 39.7% |
| MDS Communications Corporation | American Lung Association | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| MDS Communications Corporation | Americans United for Life | \$239,410.00 | \$133,722.00 | 55.8% | \$400.00 | \$223.00 | 55.7% |
| MDS Communications Corporation | Americans for Prosperity | \$0 | \$0 | 0% | \$0 | \$0 | 0% |

| Solicitor | Charitable Organization | National Gross Receipts | National Net to Charitable Organization | National Percent to Charitable Organization | Hawaii Gross Receipts | Hawaii Net to Charitable Organization | Hawaii Percent to Charitable Organization |
|--------------------------------|---------------------------------------|--------------------------------|--|--|------------------------------|--|--|
| MDS Communications Corporation | Arthritis Foundation | \$169,772.00 | \$95,478.00 | 56.2% | \$1,800.00 | \$1,013.00 | 56.2% |
| MDS Communications Corporation | AUL Action | \$245,263.00 | \$0 | 0% | \$0 | \$0 | 0% |
| MDS Communications Corporation | CARE | \$1,871,858.00 | \$817,863.00 | 43.6% | \$11,484.00 | \$5,108.00 | 43.6% |
| MDS Communications Corporation | Catholic Relief Services | \$753,838.00 | \$294,051.00 | 39.0% | \$3,915.00 | \$1,527.00 | 39.0% |
| MDS Communications Corporation | Catholic Medical Mission Board | \$548,105.00 | \$396,934.00 | 72.4% | \$1,750.00 | \$1,260.00 | 72.4% |
| MDS Communications Corporation | Concerned Women for America | \$147,945.00 | \$27,095.00 | 18.3% | \$745.00 | \$137.00 | 18.3% |
| MDS Communications Corporation | Family Research Council | \$343,310.00 | \$0 | 0% | \$725.00 | \$0 | 0% |
| MDS Communications Corporation | Feed the Children | \$280,727.00 | \$20809.00 | 7.4% | \$1,978.00 | \$146.00 | 7.3% |
| MDS Communications Corporation | Feeding America | \$350,357.00 | \$70,368.00 | 20.0% | \$1,373.00 | \$275.00 | 20.0% |
| MDS Communications Corporation | FreedomWorks | \$4,865.00 | \$0 | 0% | \$0 | \$0 | 0% |
| MDS Communications Corporation | Gain International | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| MDS Communications Corporation | Habitat for Humanity International | \$1,098,864.00 | \$689,951.00 | 62.7% | \$3,995.00 | \$2,508.00 | 62.7% |
| MDS Communications Corporation | Haven Ministries | \$158,382.00 | \$90,186.00 | 56.9% | \$105.00 | \$60.00 | 57.1% |
| MDS Communications Corporation | Heifer Project International | \$2,675,687.00 | \$1,488,717.00 | 55.6% | \$11,739.00 | \$6,531.00 | 55.6% |
| MDS Communications Corporation | Holt International Childrens Services | \$55,705.00 | \$31,077.00 | 55.7% | \$250.00 | \$139.00 | 55.6% |
| MDS Communications Corporation | Judicial Watch | \$269,980.00 | \$5,788.00 | 2.1% | \$1,090.00 | \$23.00 | 2.1% |
| MDS Communications Corporation | Liberty Institute | \$33,247.00 | \$136.00 | 0.4% | \$85.00 | \$1.00 | 1.0% |

| Solicitor | Charitable Organization | National Gross Receipts | National Net to Charitable Organization | National Percent to Charitable Organization | Hawaii Gross Receipts | Hawaii Net to Charitable Organization | Hawaii Percent to Charitable Organization |
|--------------------------------|-------------------------------------|--------------------------------|--|--|------------------------------|--|--|
| MDS Communications Corporation | Leadership Institute | \$56,465.00 | \$29,088.00 | 51.5% | \$125.00 | \$65.00 | 52.0% |
| MDS Communications Corporation | Lutheran World Relief | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| MDS Communications Corporation | Mercy Corps | \$244,145.00 | \$97,691.00 | 40.0% | \$1,220.00 | \$488.00 | 40.0% |
| MDS Communications Corporation | National Right to Life Committee | \$187,543.00 | \$82,155.00 | 43.8% | \$595.00 | \$261.00 | 43.8% |
| MDS Communications Corporation | Quiet Hour | \$20,952.00 | \$10,692.00 | 51.0% | \$85.00 | \$44.00 | 51.7% |
| MDS Communications Corporation | Rutherford Institute | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| MDS Communications Corporation | Students for Life of America | \$9,523.00 | \$3,653.00 | 38.3% | \$0 | \$0 | 0% |
| MDS Communications Corporation | Tea Party Patriots | \$36,421.00 | \$11,735.00 | 32.2% | \$215.00 | \$69.00 | 32.0% |
| MDS Communications Corporation | Way Media | \$147,691.00 | \$75,491.00 | 51.1% | \$30.00 | \$15.00 | 50.0% |
| Outerwall dba Coinstar | American Red Cross | \$149,567.79 | \$138,350.21 | 92.5% | \$656.58 | \$607.34 | 92.5% |
| Outerwall dba Coinstar | Autism Speaks | \$27,831.50 | \$26,744.14 | 92.0% | \$80.18 | \$74.17 | 92.5% |
| Outerwall dba Coinstar | Big Brothers Big Sisters of America | \$9,844.92 | \$9,106.55 | 92.5% | \$154.02 | \$142.47 | 92.5% |
| Outerwall dba Coinstar | Change Making Change Fund | \$16,967.79 | \$15,695.21 | 92.5% | \$94.56 | \$87.47 | 92.5% |
| Outerwall | Feeding America | \$109,644.92 | \$101,421.55 | 92.4% | \$366.02 | \$338.57 | 92.5% |
| Outerwall | Leukemia & Lymphoma Society | \$6,394,621.60 | \$5,915,024.98 | 92.4% | \$24,661.77 | \$22,812.14 | 92.5% |
| Outerwall dba Coinstar | March of Dimes | \$2,723.06 | \$2,518.99 | 92.5% | \$0 | \$0 | 0% |
| Outerwall dba Coinstar | National Audubon Society | \$7,769.47 | \$7,186.76 | 92.5% | \$4.88 | \$4.51 | 92.5% |
| Outerwall dba Coinstar | Pacific Historic Parks | \$640.36 | \$592.41 | 92.5% | \$0 | \$0 | 0% |
| Outerwall dba Coinstar | US Fund for UNICEF | \$455,309.17 | \$421,160.98 | 92.4% | \$4,555.55 | \$4,213.88 | 92.4% |

| Solicitor | Charitable Organization | National Gross Receipts | National Net to Charitable Organization | National Percent to Charitable Organization | Hawaii Gross Receipts | Hawaii Net to Charitable Organization | Hawaii Percent to Charitable Organization |
|------------------|---|--------------------------------|--|--|------------------------------|--|--|
| Outreach Calling | American Association For Cancer Support | \$37,894.00 | \$3,410.46 | 9.0% | \$741,998.00 | \$66,779.82 | 9.0% |
| Outreach Calling | American Foundation for Disabled Children | \$461,764.30 | \$46,176.43 | 10.0% | \$9,260.00 | \$926.00 | 10.0% |
| Outreach Calling | Breast Cancer Survivors Foundation | \$3,307,928.92 | \$330,792.89 | 10.0% | \$59,832.50 | \$5,983.25 | 10.0% |
| Outreach Calling | Center for American Homeless Veterans | \$1,829,089.23 | \$182,908.92 | 10.0% | \$17,631.00 | \$1,763.10 | 10.0% |
| Outreach Calling | Childhood Leukemia Foundation | \$254,234.60 | \$38,135.19 | 15.0% | \$11,043.00 | \$1,656.45 | 15.0% |
| Outreach Calling | Committee for Missing Children | \$241,805.30 | \$24,180.53 | 10.0% | \$6,099.00 | \$609.90 | 10.0% |
| Outreach Calling | Defeat Diabetes Foundation | \$201,994.05 | \$0 | \$0 | \$0 | \$0 | 0% |
| Outreach Calling | Disabled Police Officers of America | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Outreach Calling | Disabled Police & Sheriffs Foundation | \$1,032,760.46 | \$103,276.05 | 10.0% | \$9,976.00 | \$997.60 | 10.0% |
| Outreach Calling | Firefighters Support Foundation | \$3,991,648.06 | \$399,164.81 | 10.0% | \$20,555.00 | \$2,055.50 | 10.0% |
| Outreach Calling | Healing Heroes Network | \$495,549.50 | \$49,554.95 | 10.0% | \$8,000.00 | \$800.00 | 10.0% |
| Outreach Calling | International Union of Police AFL-CIO | \$1,725,223.28 | \$172,522.33 | 10.0% | \$0 | \$0 | 0% |
| Outreach Calling | National Vietnam Veterans Foundation | \$4,369,199.18 | \$480,611.80 | 11.0% | \$42,570.99 | \$4,682.81 | 11.0% |
| Outreach Calling | Reserve Police Officers Association | \$260,706.49 | \$66,208.19 | 25.3% | \$6,150.00 | \$1,537.50 | 25.0% |
| | | | | | | | |

| Solicitor | Charitable Organization | National Gross Receipts | National Net to Charitable Organization | National Percent to Charitable Organization | Hawaii Gross Receipts | Hawaii Net to Charitable Organization | Hawaii Percent to Charitable Organization |
|------------------|---|--------------------------------|--|--|------------------------------|--|--|
| Outreach Calling | United Breast Cancer Research Society | \$367,095.85 | \$36,709.59 | 10.0% | \$14,870.00 | \$1,487.00 | 10.0% |
| Outreach Calling | Woman to Woman Breast Cancer Foundation | \$1,833,054.49 | \$183,305.45 | 10.0% | \$17,553.00 | \$1,755.30 | 10.0% |
| PDR II | Amnesty International USA | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| PDR II | Bread for the World | \$130,834.00 | -\$83,860.00 | 0% | \$475.00 | -\$9.00 | 0% |
| PDR II | BrightFocus Foundation | \$12,838.00 | -\$4,933.00 | 0% | \$0 | \$0 | 0% |
| PDR II | Center for Biological Diversity | \$10,713.00 | -\$859.00 | 0% | \$0 | \$0 | 0% |
| PDR II | Defenders of Wildlife | \$22,915.00 | \$15,967.00 | 69.6% | \$0 | \$0 | 0% |
| PDR II | Feeding America | \$244,578.00 | -\$127,486.00 | 0% | \$495.00 | -\$151.00 | 0% |
| PDR II | Humane Society of the US | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| PDR II | International Fund For Animal Welfare | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| PDR II | League of Women Voters Education Fund | \$35,907.00 | \$30,365.00 | 84.5% | \$0 | \$0 | 0% |
| PDR II | League of Women Voters of the US | \$7,770.00 | \$184.00 | 2.3% | \$60.00 | \$22.00 | 36.3% |
| PDR II | NARAL Pro Choice America | \$2,727.00 | -\$566.00 | 0% | \$0 | \$0 | 0% |
| PDR II | National Museum of Women in the Arts | \$62,708.00 | \$28,738.00 | 45.8% | \$75.00 | \$39.00 | 52.0% |
| PDR II | National Parks Conservation Association | \$23,581.00 | \$8,160.00 | 34.6% | \$25.00 | -\$26.00 | 0% |
| | | | | | | | |

| Solicitor | Charitable Organization | National Gross Receipts | National Net to Charitable Organization | National Percent to Charitable Organization | Hawaii Gross Receipts | Hawaii Net to Charitable Organization | Hawaii Percent to Charitable Organization |
|------------------|---|--------------------------------|--|--|------------------------------|--|--|
| PDR II | National Wildlife Federation | \$108,676.00 | \$40,622.00 | 37.3% | \$170.00 | \$19.00 | 11.1% |
| PDR II | Natural Resources Defense Council | \$4,753.00 | -\$3,455.00 | 0% | \$30.00 | -\$6.00 | 0% |
| PDR II | Oxfam America | \$34,447.00 | -\$485.00 | 0% | \$200.00 | \$81.00 | 40.5% |
| PDR II | Planned Parenthood Action Fund | \$173,587.00 | \$90,676.00 | 52.2% | \$1,750.00 | \$1,400.00 | 80.0% |
| PDR II | Planned Parenthood Federation of America | \$157,375.00 | \$56,502.00 | 35.9% | \$245.00 | \$48.00 | 19.5% |
| PDR II | Sierra Club | \$1,026,582.63 | \$112,551.68 | 10.9% | \$7,122.75 | \$996.75 | 13.9% |
| PDR II | Trout Unlimited | \$16,650.00 | \$0 | 0% | \$0 | \$0 | 0% |
| PDR II | US Fund for UNICEF | \$907,362.00 | \$216,625.00 | 23.6% | \$4,340.00 | \$1,572.00 | 36.2% |
| RuffaloCODY | Institute for the International Education of Students | \$33,757.09 | -\$55,181.73 | 0% | \$155.00 | -\$200.76 | 0% |
| RuffaloCODY | Kappa Alpha Order Educational Foundation | \$17,470.65 | -\$3,878.36 | 0% | \$0 | \$0 | 0% |
| RuffaloCODY | Kirkwood Community College Foundation | \$4,389.49 | -\$10,757.55 | 0% | \$0 | \$0 | 0% |
| RuffaloCODY | North Carolina State University Foundation | \$583,761.03 | \$148,276.39 | 25.4% | \$105.00 | \$26.70 | 25.4% |
| RuffaloCODY | Northwestern University | \$294,793.58 | \$251,605.23 | 85.3% | \$2,319.68 | \$1,979.84 | 85.3% |
| RuffaloCODY | Pi Beta Phi Foundation | \$28,240.00 | -\$27,893.67 | 0% | \$135.00 | -\$128.87 | 0% |
| RuffaloCODY | State University of Iowa Foundation | \$816,668.69 | \$440,737.48 | 53.9% | \$2,070.00 | \$1,117.16 | 53.9% |
| RuffaloCODY | University of Colorado Foundation | \$1,057,902.16 | \$260,007.88 | 24.5% | \$5,885.00 | \$1,446.40 | 24.5% |

| Solicitor | Charitable Organization | National Gross Receipts | National Net to Charitable Organization | National Percent to Charitable Organization | Hawaii Gross Receipts | Hawaii Net to Charitable Organization | Hawaii Percent to Charitable Organization |
|------------------|--|--------------------------------|--|--|------------------------------|--|--|
| RuffaloCODY | University of Connecticut Foundation | \$592,611.16 | \$79,960.46 | 13.4% | \$185.00 | \$25.00 | 13.5% |
| RuffaloCODY | USAFA Endowment | \$396,595.16 | \$266,421.68 | 67.1% | \$3,050.00 | \$2,048.91 | 67.1% |
| SDA Teleservices | ACLU | \$253,034.00 | \$65,309.00 | 25.8% | \$490.00 | \$64.00 | 13.0% |
| SDA Teleservices | American Association of University Women | \$14,479.00 | \$4,945.00 | 34.1% | \$0 | \$0 | 0% |
| SDA Teleservices | Amnesty International USA | \$44,962.00 | -\$87,687.00 | 0% | \$190.00 | -\$630.00 | 0% |
| SDA Teleservices | Anti-Defamation League | \$48,737.00 | \$4,519.00 | 9.2% | \$150.00 | \$102.00 | 68.0% |
| SDA Teleservices | Bishop Museum | \$15,620.00 | \$5,809.00 | 37.1% | \$15,620.00 | \$5,809.00 | 37.1% |
| SDA Teleservices | Farm Sanctuary | \$50,054.00 | \$14,506.00 | 28.9% | \$255.00 | \$100.00 | 39.2% |
| SDA Teleservices | Human Rights Watch | \$28,207.00 | \$3,598.00 | 12.7% | \$165.00 | \$89.00 | 53.9% |
| SDA Teleservices | National Museum of Women in the Arts | \$17,183.00 | -\$18,713.00 | 0% | \$25.00 | -\$94.00 | 0% |
| SDA Teleservices | National Parks Conservation Association | \$84,622.00 | \$44,814.00 | 52.9% | \$445.00 | \$14.00 | 3.1% |
| SDA Teleservices | Natural Resources Defense Council | \$294,175.00 | \$43,475.00 | 14.7% | \$1,535.00 | \$325.00 | 21.1% |
| SDA Teleservices | National Wildlife Federation | \$89,124.00 | \$64,503.00 | 72.3% | \$570.00 | \$462.00 | 81.0% |
| SDA Teleservices | Nature Conservancy | \$27,208.00 | \$22,888.00 | 84.1% | \$280.00 | \$5.00 | 1.7% |
| SDA Teleservices | Partners In Health | \$127,554.00 | \$37,305.00 | 29.2% | \$155.00 | \$119.00 | 76.7% |
| SDA Teleservices | Planned Parenthood Federation of America | \$169,024.00 | \$80,295.00 | 47.9% | \$325.00 | \$74.00 | 22.7% |
| SDA Teleservices | Sierra Club | \$559,681.75 | \$391,959.31 | 70.0% | \$3,878.36 | \$2,932.72 | 75.6% |

| Solicitor | Charitable Organization | National Gross Receipts | National Net to Charitable Organization | National Percent to Charitable Organization | Hawaii Gross Receipts | Hawaii Net to Charitable Organization | Hawaii Percent to Charitable Organization |
|-----------------------|---|--------------------------------|--|--|------------------------------|--|--|
| Strategic Fundraising | ASPCA | \$768,836.00 | \$404,644.50 | 52.6% | \$865.00 | \$394.50 | 45.6% |
| Strategic Fundraising | Alliance Defending Freedom | \$54,952.00 | -\$99,025.20 | 0% | \$85.00 | -\$124.20 | 0% |
| Strategic Fundraising | American Institute for Cancer Research | \$337,231.88 | \$0 | 0% | \$3,947.00 | \$0 | 0% |
| Strategic Fundraising | American Lung Association | \$363,813.22 | \$49,092.93 | 13.4% | \$4,065.00 | \$2,152.60 | 52.9% |
| Strategic Fundraising | Amyotrophic Lateral Sclerosis Association | \$21,153.00 | \$7,405.20 | 35.0% | \$0 | \$0 | 0% |
| Strategic Fundraising | Arthritis Foundation | \$97,377.00 | \$77,920.30 | 80.0% | \$772.00 | -\$955.10 | 0% |
| Strategic Fundraising | BrightFocus Foundation | \$64,727.00 | \$15,768.00 | 24.3% | \$365.00 | \$130.38 | 35.7% |
| Strategic Fundraising | Care Net | \$95,392.53 | \$14,747.43 | 15.4% | \$50.00 | \$40.80 | 81.6% |
| Strategic Fundraising | Christian Foundation for Children & Aging | \$27,685.00 | \$3,429.80 | 12.3% | \$0 | \$0 | 0% |
| Strategic Fundraising | Christian Relief Services | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Strategic Fundraising | Environmental Defense Fund | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Strategic Fundraising | Feeding America | \$308,230.97 | \$189,065.17 | 61.3% | \$755.00 | \$144.10 | 19.0% |
| Strategic Fundraising | Foundation Fighting Blindness | \$154,456.00 | \$29,365.50 | 19.0% | \$290.00 | \$29.00 | 10.0% |
| Strategic Fundraising | Habitat for Humanity | \$505,210.20 | \$35,782.12 | 7.0% | \$2,270.00 | \$12.80 | 0.5% |
| Strategic Fundraising | Hillel | \$150,880.33 | \$50,480.33 | 33.4% | \$25.00 | \$7.00 | 28.0% |
| Strategic Fundraising | Nature Conservancy | \$240,917.00 | \$9,712.65 | 4.0% | \$2,066.00 | \$376.80 | 18.2% |
| Strategic Fundraising | Operation Smile | \$1,890,852.15 | \$357,129.13 | 18.8% | \$9,912.00 | \$4,406.00 | 44.4% |
| Strategic Fundraising | National right to Life committee | \$448,644.68 | \$198,565.22 | 44.2% | \$430.00 | \$118.80 | 27.6% |
| | | | | | | | |

| Solicitor | Charitable Organization | National Gross Receipts | National Net to Charitable Organization | National Percent to Charitable Organization | Hawaii Gross Receipts | Hawaii Net to Charitable Organization | Hawaii Percent to Charitable Organization |
|-----------------------|--|--------------------------------|--|--|------------------------------|--|--|
| Strategic Fundraising | Ronald Reagan Presidential Foundation | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Strategic Fundraising | Tea Party Patriots | \$1,723,895.93 | \$547,665.43 | 31.7% | \$4,358.14 | \$2,425.89 | 55.6% |
| Strategic Fundraising | Trout Unlimited | \$146,029.00 | \$33,105.20 | 22.6% | \$200.00 | \$158.40 | 79.2% |
| Strategic Fundraising | US Olympic Committee | \$1,840,802.89 | \$256,470.49 | 13.9% | \$21,759.00 | \$6,245.85 | 28.7% |
| Telefund | ACLU | \$400,340.12 | \$123,134.57 | 30.7% | \$1,348.00 | \$487.60 | 36.1% |
| Telefund | American Association of University Women | \$18,931.00 | \$6,574.90 | 34.7% | \$33.00 | -\$74.90 | 0% |
| Telefund | American Jewish Committee | \$33,326.00 | \$11,192.55 | 33.5% | \$0 | -\$10.32 | 0% |
| Telefund | Amnesty International USA | \$108,669.25 | \$36,764.16 | 33.8% | \$0 | -\$991.89 | 0% |
| Telefund | Anti Defamation League | \$47,153.00 | \$3,043.00 | 6.4% | \$250.00 | \$252.40 | 0% |
| Telefund | ASPCA | \$3,127,400.00 | \$2,388,153.44 | 76.3% | \$8,975.00 | \$6,531.71 | 72.7% |
| Telefund | Foundation for National Progress | \$181,120.90 | \$26,196.80 | 14.4% | \$625.00 | \$22.66 | 3.5% |
| Telefund | Galapagos Conservancy | \$17,311.00 | \$5,543.04 | 32.0% | \$125.00 | \$79.69 | 63.7% |
| Telefund | Human Rights Campaign | \$89,204.73 | \$25,843.98 | 28.9% | \$350.00 | \$279.57 | 79.8% |
| Telefund | League of Conservation Voters | \$77,265.00 | \$10,779.60 | 13.9% | \$485.00 | \$130.01 | 26.8% |
| Telefund | Medicins Sans Frontieres USA | \$61,751.00 | \$35,016.45 | 56.7% | \$550.00 | \$138.94 | 25.2% |
| Telefund | MoveOn.org | \$63,901.00 | \$29,486.88 | 46.1% | \$1,053.00 | \$68.03 | 6.4% |
| Telefund | NAACP | \$307,461.93 | \$28,057.67 | 9.1% | \$987.00 | \$307.16 | 31.1% |
| Telefund | NARAL | \$300,181.14 | \$91,421.61 | 30.4% | \$1,102.00 | \$506.31 | 43.5% |
| Telefund | National Organization for Women | \$203,827.00 | \$52,182.81 | 25.6% | \$1,505.00 | \$894.05 | 59.4% |
| Telefund | National Wildlife Federation | \$18,477.00 | \$469.58 | 2.5% | \$170.00 | \$99.76 | 58.6% |
| | | | | | | | |

| Solicitor | Charitable Organization | National Gross Receipts | National Net to Charitable Organization | National Percent to Charitable Organization | Hawaii Gross Receipts | Hawaii Net to Charitable Organization | Hawaii Percent to Charitable Organization |
|------------------|--|--------------------------------|--|--|------------------------------|--|--|
| Telefund | Natural Resources Defense Council | \$221,601.09 | \$17,022.51 | 7.6% | \$1,909.00 | \$543.37 | 28.4% |
| Telefund | Oxfam America | \$326,737.07 | \$45,702.33 | 13.9% | \$2,245.00 | \$447.20 | 19.9% |
| Telefund | People for the American Way | \$86,131.00 | \$20,693.75 | 24.0% | \$420.00 | \$93.64 | 22.2% |
| Telefund | Planned Parenthood Action Fund | \$442,458.06 | \$284,858.51 | 6.4% | \$2,236.00 | \$1,621.99 | 72.5% |
| Telefund | Planned Parenthood Federation of America | \$586,100.80 | \$272,433.00 | 46.4% | \$2,968.00 | \$2,003.95 | 76.5% |
| Telefund | Project HOPE | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Telefund | Sierra Club | \$1,255,077.03 | \$382,670.66 | 69.5% | \$8,708.20 | \$6,733.47 | 77.3% |
| Telefund | Southern Poverty Law Center | \$881,377.00 | \$374,884.81 | 42.5% | \$4,036.00 | \$2,070.26 | 51.2% |
| Telefund | Women for Women International | \$33,655.00 | \$16,878.50 | 50.1% | \$0 | -\$75.65 | 0% |