



**CHARITABLE SOLICITATION FINANCIAL REPORT
(NATIONAL AND HAWAII)**

(Taken from Reports Filed During the Period July 1, 2014 to June 30, 2015)
(Organized by Name of Professional Solicitor)

| Solicitor | Charitable Organization | National Gross Receipts | National Net to Charitable Organization | National Percent to Charitable Organization | Hawaii Gross Receipts | Hawaii Net to Charitable Organization | Hawaii Percent to Charitable Organization |
|---------------------------------|-------------------------------------|--------------------------------|--|--|------------------------------|--|--|
| Advantage Plus Consulting | West Point Association of Graduates | \$979,156.75 | \$467,680.75 | 47.7% | \$8,270.00 | \$4,164.70 | 50.3% |
| Aria Communications Corporation | Alpha Gamma Delta Foundation | \$24,195.00 | \$8,577.96 | 35.4% | \$497.04 | \$442.50 | 89.0% |
| Aria Communications Corporation | Alpha Omicron Pi Foundation | \$27,910.00 | \$9,841.70 | 35.2% | \$0 | -\$13.51 | 0% |
| Aria Communications Corporation | Bread for the World | \$78,338.00 | -\$94,727.70 | 0% | \$170.96 | \$85.51 | 50.0% |
| Aria Communications Corporation | Delta Gamma Foundation | \$34,902.73 | \$17,375.80 | 49.7% | \$0 | \$0 | 0% |
| Aria Communications Corporation | Freedom From Hunger | \$1,395.00 | \$1,678.57 | 0% | \$0 | \$0 | 0% |
| Aria Communications Corporation | Greenpeace Fund | \$24,983.00 | \$19,901.87 | 79.6% | \$844.25 | \$838.26 | 99.2% |
| Aria Communications Corporation | Kappa Alpha Theta Foundation | \$212,759.09 | \$114,581.16 | 53.8% | \$363.24 | \$213.41 | 58.7% |
| Aria Communications Corporation | Kappa Kappa Gamma Foundation | \$54,389.00 | \$34,598.50 | 63.6% | \$173.96 | \$99.29 | 57.0% |
| Aria Communications Corporation | National Psoriasis Foundation | \$91,534.00 | \$51,089.31 | 55.8% | \$0 | -\$11.71 | 0% |
| Aria Communications Corporation | Oxfam America | \$119,373.00 | \$99,610.83 | 83.4% | \$240.00 | \$187.66 | 78.1% |
| Aria Communications Corporation | Planned Parenthood Action Fund | \$49,169.50 | \$40,524.39 | 82.4% | \$0 | \$0 | 0% |
| | | | | | | | |

| Solicitor | Charitable Organization | National Gross Receipts | National Net to Charitable Organization | National Percent to Charitable Organization | Hawaii Gross Receipts | Hawaii Net to Charitable Organization | Hawaii Percent to Charitable Organization |
|---------------------------------|--|--------------------------------|--|--|------------------------------|--|--|
| Aria Communications Corporation | Planned Parenthood Federation of America | \$204,357.45 | \$176,157.79 | 86.2% | \$148.00 | \$136.90 | 92.5% |
| Comnet Marketing Group | American Association of University Women | \$16,832.00 | -\$6,096.25 | 0% | \$0 | \$0 | 0% |
| Comnet Marketing Group | Amnesty International USA | \$61,577.10 | \$53,170.10 | 86.3% | \$0 | \$0 | 0% |
| Comnet Marketing Group | Metropolitan Museum of Art | \$87,756.00 | \$48,496.24 | 55.6% | \$0 | \$0 | 0% |
| Comnet Marketing Group | ACLU Foundation | \$16,899.00 | \$6,148.25 | 36.3% | \$0 | -\$124.00 | 0% |
| Comnet Marketing Group | Jane Goodall Institute | \$17,551.00 | \$10,720 | 61.0% | \$0 | \$0 | 0% |
| Comnet Marketing Group | People for the American Way | \$21,099.00 | \$7,737.00 | 36.6% | \$0 | \$0 | 0% |
| Confluent Impact Communications | Susan B. Anthony List | \$9,876.00 | \$0 | 0% | \$0 | \$0 | 0% |
| Contract Communications | Childrens Cancer Recovery Foundation | \$647,881.00 | \$113,379.00 | 17.4% | \$8,870.00 | \$1,552.00 | 17.4% |
| Covenant Calls | ACLU | \$0 | -\$66,506.00 | 0% | \$0 | -\$266.00 | 0% |
| Covenant Calls | World Wildlife Fund | \$0 | -\$338,473.00 | 0% | \$0 | -\$677.00 | 0% |
| DialAmerica Marketing | Mothers Against Drunk Driving | \$2,295,226.45 | \$312,967.57 | 13.6% | \$12,217.84 | \$1,719.73 | 14.0% |
| DialAmerica Marketing | Partnership for a Drug Free America | \$113,527.24 | \$15,096.53 | 13.2% | \$473.44 | \$94.18 | 19.8% |
| Donor Services Group | ACLU | \$1,148,905.49 | \$590,348.19 | 51.3% | \$7,338.00 | \$4,467.51 | 60.8% |
| Donor Services Group | ASPCA | \$7,599,605.00 | \$6,584,350.91 | 86.7% | \$35,997.00 | \$27,866.05 | 77.4% |
| | | | | | | | |

| Solicitor | Charitable Organization | National Gross Receipts | National Net to Charitable Organization | National Percent to Charitable Organization | Hawaii Gross Receipts | Hawaii Net to Charitable Organization | Hawaii Percent to Charitable Organization |
|----------------------|---|--------------------------------|--|--|------------------------------|--|--|
| Donor Services Group | American Association for the Advancement of Science | \$105,281.00 | \$35,413.48 | 33.6% | \$674.00 | \$243.27 | 36.0% |
| Donor Services Group | Americans United for the Separation of Church & State | \$20,181.00 | \$2,155.70 | 10.6% | \$60.00 | -\$29.38 | 0% |
| Donor Services Group | AmeriCares Foundation | \$1,140,484.00 | \$882,996.01 | 77.4% | \$5,525.00 | \$5,137.86 | 92.9% |
| Donor Services Group | Amnesty International USA | \$138,647.00 | \$77,019.40 | 55.5% | \$1,265.00 | \$915.80 | 72.3% |
| Donor Services Group | Animal Legal Defense Fund | \$35,791.00 | -\$16,037.75 | 0% | \$55.00 | -\$94.70 | 0% |
| Donor Services Group | Avon Products Foundation | \$103,051.00 | -\$253,957.36 | 0% | \$0 | -\$47.94 | 0% |
| Donor Services Group | Bnai Brith International | \$29,667.00 | \$10,033.38 | 33.8% | \$0 | -\$8.65 | 0% |
| Donor Services Group | Brady Campaign to Prevent Gun Violence | \$16,044.00 | \$2,191.53 | 13.6% | \$443.00 | \$361.23 | 81.5% |
| Donor Services Group | Colonial Williamsburg Foundation | \$93,649.00 | \$51,451.12 | 54.9% | \$35.00 | -\$11.98 | 0% |
| Donor Services Group | Common Cause | \$3,914.00 | -\$6,051.62 | 0% | \$0 | -\$71.09 | 0% |
| Donor Services Group | Consumers Union of US | \$88,114.00 | \$37,622.28 | 42.6% | \$0 | \$0 | 0% |
| Donor Services Group | Covenant House | \$58,246.00 | -\$172,245.28 | 0% | \$54.00 | -\$605.65 | 0% |
| Donor Services Group | Doris Day Animal League | \$10,824.00 | -\$22,942.00 | 0% | \$75.00 | -0.32 | 0% |
| Donor Services Group | EarthJustice | \$37,442.00 | \$6,248.00 | 16.6% | \$75.00 | -\$31.23 | 0% |
| Donor Services Group | Environmental Defense Fund | \$89,437.00 | \$26,576.13 | 29.7% | \$610.00 | \$125.37 | 20.5% |

| Solicitor | Charitable Organization | National Gross Receipts | National Net to Charitable Organization | National Percent to Charitable Organization | Hawaii Gross Receipts | Hawaii Net to Charitable Organization | Hawaii Percent to Charitable Organization |
|----------------------|---|--------------------------------|--|--|------------------------------|--|--|
| Donor Services Group | Fund for Animals | \$20,566.00 | -\$7,837.38 | 0% | \$0 | -\$93.50 | 0% |
| Donor Services Group | Greenpeace | \$368,259.00 | \$199,546.52 | 54.1% | \$2,251.00 | \$1,185.62 | 52.6% |
| Donor Services Group | Greenpeace Fund | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Donor Services Group | Habitat for Humanity International | \$5,235,765.72 | \$3,898,484.00 | 74.4% | \$3,679.00 | \$397.87 | 10.81% |
| Donor Services Group | Help Me See | \$2,881.00 | -\$10,815.38 | 0% | \$0 | -\$33.86 | 0% |
| Donor Services Group | Heritage Action for America | \$9,353.00 | -\$9,075.44 | 0% | \$50.00 | -\$20.42 | 0% |
| Donor Services Group | Heritage Foundation | \$3,564,640.00 | \$2,230,779.51 | 62.5% | \$14,405.00 | \$11,770.35 | 81.7% |
| Donor Services Group | Human Rights Campaign | \$1,410,560.00 | \$679,846.45 | 48.1% | \$5,694.00 | \$2,690.41 | 47.2% |
| Donor Services Group | Humane Society of the US | \$1,216,346.00 | -\$736,991.00 | 0% | \$2,735.00 | -\$1,456.44 | 0% |
| Donor Services Group | Humane Society International | \$225.00 | -\$281.85 | 0% | \$0 | \$0 | 0% |
| Donor Services Group | Humane Society Legislative Fund | \$15,891.00 | -\$14,063.00 | 0% | \$147.00 | \$49.05 | 33.3% |
| Donor Services Group | International Rescue Committee | \$20,364.00 | \$25.16 | .12% | \$116.00 | \$70.21 | 60.5% |
| Donor Services Group | Jane Goodall Institute | \$22,574.00 | -\$10,412.35 | 0% | \$125.00 | -\$86.95 | 0% |
| Donor Services Group | League of Women Voters Educational Fund | \$15,413.00 | \$12,411.38 | 80.5% | \$0 | -\$21.11 | 0% |
| Donor Services Group | League of Women Voters of the US | \$148,593.00 | \$64,190.16 | 43.1% | \$325.00 | \$139.21 | 42.8% |
| | | | | | | | |

| Solicitor | Charitable Organization | National Gross Receipts | National Net to Charitable Organization | National Percent to Charitable Organization | Hawaii Gross Receipts | Hawaii Net to Charitable Organization | Hawaii Percent to Charitable Organization |
|----------------------|---|--------------------------------|--|--|------------------------------|--|--|
| Donor Services Group | Medicins Sans Frontieres USA | \$248,793.00 | \$35,513.68 | 14.2% | \$2,202.00 | \$1,183.40 | 53.7% |
| Donor Services Group | Memorial Sloan Kettering Cancer Center | \$898,754.57 | \$384,973.31 | 42.8% | \$3,665.00 | \$2,577.18 | 70.3% |
| Donor Services Group | Mercy Corps | \$228,554.00 | \$103,373.29 | 45.2% | \$185.00 | -\$262.43 | 0% |
| Donor Services Group | Metropolitan Museum of Art | \$779,329.00 | \$592,989.71 | 76.0% | \$2,481.00 | \$41,842.13 | 74.2% |
| Donor Services Group | National Audubon Society | \$56,863.00 | -\$69,520.90 | 0% | \$100.00 | -\$115.13 | 0% |
| Donor Services Group | National Museum of Women in the Arts | \$102,956.00 | \$47,065.04 | 45.7% | \$190.00 | -\$155.26 | 0% |
| Donor Services Group | National Parks Conservation Association | \$171,678.00 | \$9,103.27 | 5.3% | \$785.00 | \$30.23 | 39.0% |
| Donor Services Group | National Trust for Historic Preservation | \$47,378.00 | \$7,502.67 | 15.8% | \$115.00 | \$24.96 | 21.7% |
| Donor Services Group | National Wildlife Federation | \$193,942.00 | -\$77,637.00 | 0% | \$815.00 | -\$286.38 | 0% |
| Donor Services Group | Nature Conservancy | \$1,026,340.00 | \$626,136.54 | 61.0% | \$7,476.00 | \$5,260.56 | 70.3% |
| Donor Services Group | Natural Resources Defense Council | \$172,284.00 | \$18,831.34 | 10.9% | \$1,383.00 | \$547.90 | 39.6% |
| Donor Services Group | Organizing for Action | \$857,749.00 | \$339,426.80 | 39.5% | \$4,016.00 | \$1,399.30 | 34.8% |
| Donor Services Group | Oxfam America | \$263,737.00 | \$130,727.77 | 49.5% | \$2,530.00 | \$1,519.17 | 60.0% |
| Donor Services Group | Physicians Committee for Responsible Medicine | \$49,034.00 | -\$15,567.99 | 0% | \$485.00 | \$87.38 | 18.0% |

| Solicitor | Charitable Organization | National Gross Receipts | National Net to Charitable Organization | National Percent to Charitable Organization | Hawaii Gross Receipts | Hawaii Net to Charitable Organization | Hawaii Percent to Charitable Organization |
|----------------------|--|--------------------------------|--|--|------------------------------|--|--|
| Donor Services Group | Planned Parenthood Action Fund | \$105,427.00 | -\$10,549.69 | 0% | \$834.00 | \$217.64 | 26.0% |
| Donor Services Group | Planned Parenthood Federation of America | \$1,326,867.03 | \$545,621.83 | 41.1% | \$4,920.00 | \$2,289.63 | 46.5% |
| Donor Services Group | Save the Children Federation | \$234,531.95 | \$193,330.95 | 82.4% | \$0 | \$0 | 0% |
| Donor Services Group | Sierra Club | \$708,844.00 | \$353,277.53 | 49.8% | \$5,043.89 | \$3,068.89 | 60.8% |
| Donor Services Group | Smile Train | \$163,148.00 | -\$12,984.13 | 0% | \$1,386.00 | \$538.19 | 38.8% |
| Donor Services Group | Student Conservation Association | \$17,691.00 | \$8,258.35 | 46.6% | \$100.00 | \$46.68 | 46.6% |
| Donor Services Group | Union of Concerned Scientists | \$116,495.00 | -\$22,199.44 | 0% | \$1,258.00 | \$309.80 | 24.6% |
| Donor Services Group | US Fund for UNICEF | \$155,169.00 | \$107,205.01 | 69.0% | \$290.00 | \$77.43 | 26.7% |
| Donor Services Group | US Olympic Committee | \$21,422.00 | -\$18,601.00 | 0% | \$0 | -\$154.50 | 0% |
| Donor Services Group | Western Pennsylvania Conservancy | \$8,695.00 | -\$4,506.67 | 0% | \$0 | \$0 | 0% |
| Donor Services Group | Wilderness Society | \$139,433.00 | -\$2,205.27 | 0% | \$1,238.00 | \$537.83 | 43.4% |
| Donor Services Group | World Wildlife Fund | \$185,744.00 | \$6,951.03 | 3.7% | \$1,220.00 | -\$932.75 | 0% |
| Donor Services Group | Yosemite Foundation | \$53,977.00 | -\$23,781.01 | 0% | \$1,064.00 | \$543.15 | 51.0% |
| Eaton Vance | US Charitable Gift Trust | \$75,409,326.00 | \$21,581,185.00 | 28.6% | \$169,006.62 | \$0 | 0% |
| Exclusive Promotion | Hawaii Jaycees | \$0 | \$0 | 0% | \$27,793.80 | \$9,120.64 | 32.8% |
| Exclusive Promotions | Kailua Elks Lodge | \$0 | \$0 | 0% | \$15,251.00 | \$6,100.40 | 40.0% |
| Exclusive Promotions | Rotary Club of Pearl Harbor | - | - | - | \$12,739.00 | \$4,344.60 | 34.1% |

| Solicitor | Charitable Organization | National Gross Receipts | National Net to Charitable Organization | National Percent to Charitable Organization | Hawaii Gross Receipts | Hawaii Net to Charitable Organization | Hawaii Percent to Charitable Organization |
|--------------------------|---|--------------------------------|--|--|------------------------------|--|--|
| Exclusive Promotions | United Care USA | - | - | - | \$31,870.00 | \$6,624.00 | 20.7% |
| Fine Line Communications | Humane Society of the US | \$582,189.76 | \$555,306.74 | 95.3% | \$1,123.00 | \$1,044.41 | 93.0% |
| Gordon & Schwenkmeyer | ACLU | \$202,724.64 | -\$29,914.05 | 0% | \$1,703.88 | \$1,703.88 | 100% |
| Gordon & Schwenkmeyer | Animal Legal Defense Fund | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Gordon & Schwenkmeyer | American Association of University Women | \$62,879.96 | -\$9,473.53 | 0% | \$268.00 | \$268.00 | 100% |
| Gordon & Schwenkmeyer | Amnesty International USA | \$7,114.00 | \$7,114.00 | 100% | \$50.00 | \$50.00 | 100% |
| Gordon & Schwenkmeyer | League of Women Voters of the US | \$111,665.83 | \$43,488.97 | 38.9% | \$714.00 | \$666.30 | 93.3% |
| Gordon & Schwenkmeyer | NARAL Pro Choice America | \$102,880.00 | \$36,850.04 | 35.8% | \$100.00 | \$73.50 | 73.5% |
| Gordon & Schwenkmeyer | Planned Parenthood Federation of America | \$163,878.00 | -\$76,689.36 | 0% | \$1,483.00 | -\$710.22 | 0% |
| Gordon & Schwenkmeyer | United Farm Workers | \$138,626.37 | \$29,178.91 | 21.0% | \$230.00 | \$230.00 | 100% |
| HCB Canada | United States Association for UNCHR | \$39,544.00 | \$324.00 | .80% | \$735.00 | \$7.00 | .90% |
| Harris Connect | American College | \$88,302.75 | -\$23,550.88 | 0% | \$525.00 | -\$257.98 | 0% |
| Harris Connect | American Veterans | \$80,616.00 | -\$303,292.64 | 0% | \$0 | -\$65.61 | 0% |
| Harris Connect | Cleveland Clinic Foundation | \$296,518.32 | -\$67,889.09 | 0% | \$0 | -\$60.00 | 0% |
| Harris Connect | New England Historic Genealogical Society | \$363,293.35 | \$277,111.04 | 76.2% | \$624.70 | \$457.30 | 73.2% |
| Harris Connect | University of Texas MD Anderson Cancer Center | \$2,764.00 | -\$130,736.00 | 0% | \$37.00 | -\$508.00 | 0% |
| | | | | | | | |

| Solicitor | Charitable Organization | National Gross Receipts | National Net to Charitable Organization | National Percent to Charitable Organization | Hawaii Gross Receipts | Hawaii Net to Charitable Organization | Hawaii Percent to Charitable Organization |
|------------------------------------|---|--------------------------------|--|--|------------------------------|--|--|
| Harris Connect | US Coast Guard Academy Alumni Association | \$159,812.51 | \$89,377.55 | 55.9% | \$1,400.00 | \$385.74 | 27.5% |
| Harris Marketing Group | Medicins Sans Frontieres USA | \$376,356.25 | \$132,262.45 | 35.1% | \$2,670.00 | \$1,419.00 | 53.1% |
| Harris Marketing Group | Southern Poverty Law Center | \$262,514.45 | \$90,252.84 | 34.3% | \$1,470.00 | \$691.70 | 47.0% |
| Hawaii Law Enforcement Publication | Hawaii Police Athletic Federation | \$0 | \$0 | 0% | \$254,300.51 | \$50,86.15 | 20.0% |
| Heritage Company | Americans for Prosperity | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Heritage Company | Autism Spectrum Disorder Foundation | \$668,753.07 | \$147,852.94 | 22.1% | \$105.00 | \$13.95 | 13.2% |
| Heritage Company | Care Net | \$142,067.32 | \$77,988.82 | 54.8% | \$0 | \$0 | 0% |
| Heritage Company | Childrens Wish Foundation International | \$3,428,086.73 | \$1,348,946.30 | 39.3% | \$11,431.50 | \$4,956.97 | 43.3% |
| Heritage Company | Feed the Children | \$2,118.00 | \$0 | 0% | \$0 | \$0 | 0% |
| Heritage Company | Mothers Against Drunk Driving | \$2,283,869.65 | \$933,652.95 | 40.8% | \$13,133.00 | \$5,082.80 | 38.7% |
| Heritage Company | Multiple Sclerosis Association of America | \$2,856,155.91 | \$1,155,436.25 | 40.4% | \$9,068.00 | \$3,519.55 | 38.8% |
| Heritage Company | National Cancer Coalition | \$70,147.50 | \$7,391.10 | 10.5% | \$0 | \$0 | 0% |
| Heritage Company | National Childrens Cancer Society | \$1,948,038.32 | \$865,953.26 | 44.4% | \$1,567.00 | \$725.60 | 46.3% |
| Heritage Company | National Cancer Coalition | \$394,987.00 | \$98,462.95 | 24.9% | \$0 | \$0 | 0% |
| Heritage Company | National Caregiving Foundation | \$236,745.73 | \$47,349.15 | 20.0% | \$1,290.00 | \$258.00 | 20.0% |

| Solicitor | Charitable Organization | National Gross Receipts | National Net to Charitable Organization | National Percent to Charitable Organization | Hawaii Gross Receipts | Hawaii Net to Charitable Organization | Hawaii Percent to Charitable Organization |
|--------------------------------|--|--------------------------------|--|--|------------------------------|--|--|
| Heritage Company | SADD | \$518,284.49 | \$229,208.04 | 44.2% | \$2,665.00 | \$1,016.75 | 38.1% |
| Heritage Company | Special Olympics Hawaii | \$0 | \$0 | 0% | \$146,978.56 | \$52,455.75 | 35.6% |
| Heritage Company | United Breast Cancer Foundation | \$524,186.59 | \$157,255.98 | 30.0% | \$0 | \$0 | 0% |
| Hudson Bay Company of Illinois | Organic Consumers Association | \$503,182.82 | \$388,911.77 | 77.2% | \$6,920.00 | \$5,348.49 | 77.2% |
| InfoCision | ALSAC | \$4,006,339.17 | \$473,252.08 | 11.8% | \$0 | \$0 | 0% |
| InfoCision | American Diabetes Association | \$1,483,905.00 | \$731,074.40 | 49.2% | \$6,523.67 | \$2,360.33 | 36.1% |
| InfoCision | American Heart Association | \$6,279,336.17 | \$3,592,036.58 | 57.2% | \$19,592.17 | \$11,207.52 | 57.2% |
| InfoCision | American Institute for Cancer Research | \$359,478.25 | \$126,334.23 | 35.1% | \$4,370.06 | \$1,535.80 | 35.1% |
| InfoCision | American Leprosy Missions | \$155,059.51 | \$91,579.69 | 59.0% | \$155.00 | \$91.54 | 59.0% |
| InfoCision | American Lung Association | \$2,022,467.32 | \$204,494.95 | 10.1% | \$14,618.00 | \$1,478.05 | 10.1% |
| InfoCision | AmeriCares Foundation | \$14,955.00 | \$8,696.47 | 58.1% | \$0 | \$0 | 0% |
| InfoCision | AOPA Foundation | \$144,305.00 | \$77,116.75 | 53.4% | \$1,180.00 | \$630.59 | 53.4% |
| InfoCision | ChildFund International USA | \$3,329,821.41 | \$2,992,629.63 | 89.8% | \$9,622.34 | \$8,647.94 | 89.8% |
| InfoCision | Citizens United | \$3,646,669.70 | \$269,977.27 | 7.40% | \$8,334.00 | \$617.00 | 7.4% |
| InfoCision | Concerned Women for America | \$238,044.39 | \$76,338.65 | 32.0% | \$735.00 | \$235.71 | 32.0% |
| InfoCision | Crohns & Colitis Foundation of America | \$74,119.50 | \$34,115.50 | 46.0% | \$35.00 | \$16.11 | 46.0% |
| InfoCision | Disabled American Veterans | \$78,971.48 | -\$25,951.90 | 0% | \$341.00 | -\$112.06 | 0% |
| InfoCision | Easter Seals | \$1,592,633.34 | \$201,884.01 | 12.6% | \$17,280.34 | \$2,190.48 | 12.6% |
| InfoCision | Environmental Defense Fund | \$18,780.42 | -\$735.58 | 0% | \$65.00 | -\$2.55 | 0% |

| Solicitor | Charitable Organization | National Gross Receipts | National Net to Charitable Organization | National Percent to Charitable Organization | Hawaii Gross Receipts | Hawaii Net to Charitable Organization | Hawaii Percent to Charitable Organization |
|------------------|---|--------------------------------|--|--|------------------------------|--|--|
| InfoCision | Feed The Children | \$185,777.17 | -\$41,989.13 | 0% | \$1,300.00 | -\$293.82 | 0% |
| InfoCision | Habitat for Humanity International | \$466,804.00 | \$189,022.83 | 40.4% | \$2,370.00 | \$959.68 | 59.5% |
| InfoCision | Humane Society of the US | \$236,645.00 | \$166,265.32 | 70.2% | \$528.00 | \$370.97 | 70.2% |
| InfoCision | Humane Society Wildlife Land Trust | \$1,605.06 | -\$405.85 | 0% | \$0 | \$0 | 0% |
| Infocision | Humane Society Wildlife Land Trust | \$9,814,866.91 | \$5,518,995.63 | 56.2% | \$38,525.78 | \$21,663.42 | 56.2% |
| InfoCision | Judicial Watch | \$19,644.00 | \$12,907.85 | 65.7% | \$0 | \$0 | 0% |
| InfoCision | LeSea Global Feed the Hungry | \$415,262.00 | \$383,250.43 | 92.2% | \$17,735.00 | \$16,367.85 | 92.2% |
| InfoCision | Leukemia & Lymphoma Society | \$65,592.27 | \$58,551.82 | 89.2% | \$0 | \$0 | 0% |
| InfoCision | March of Dimes | \$5,335,835.14 | \$2,883,589.04 | 54.0% | \$26,824.48 | \$14,496.47 | 54.0% |
| InfoCision | National Foundation for Cancer Research | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| InfoCision | National Multiple Sclerosis Society | \$428,835.00 | \$260,098.12 | 60.6% | \$1,345.00 | \$815.77 | 60.6% |
| InfoCision | National Rifle Association of America | \$11,108,133.03 | \$4,620,579.03 | 41.5% | \$40,654.50 | \$16,910.79 | 41.5% |
| Infocision | National Right to Life Committee | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Infocision | Nora Lam Ministries International | \$54,919.15 | \$33,839.56 | 61.6% | \$125.52 | \$77.34 | 61.6% |
| InfoCision | North Shore Animal League America | \$479,194.00 | \$239,446.86 | 49.9% | \$2,555.00 | \$1,273.82 | 49.8% |
| InfoCision | Ocean Conservancy | \$9,005.00 | \$1,936.25 | 21.5% | \$50.00 | \$10.75 | 21.5% |
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|--------------------------------|--------------------------------|--------------------------------|--|--|------------------------------|--|--|
| InfoCision | Open Doors with Brother Andrew | \$132,889.00 | \$120,630.04 | 90.7% | \$915.00 | \$830.59 | 90.7% |
| InfoCision | PETA | \$273,723.46 | \$416.18 | .10% | \$1,463.00 | \$2.22 | .15% |
| InfoCision | Smile Train | \$2,161,791.93 | \$705,357.93 | 32.6% | \$10,626.00 | \$3,467.09 | 32.6% |
| Integral Resources | American Council of the Blind | \$77,800.70 | \$23,017.09 | 29.5% | \$0 | \$0 | 0% |
| Integral Resources | Anti-Defamation | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Integral Resources | Environmental Defense Fund | \$8,656.76 | \$1,924.18 | 22.2% | \$454.77 | \$101.08 | 22.2% |
| Integral Resources | League of Conservation Voters | \$128,651.07 | \$57,359.47 | 44.5% | \$40.00 | \$17.83 | 44.5% |
| Integral Resources | Planned Parenthood Action Fund | \$94,432.31 | -\$8,118.84 | 0% | \$75.00 | -\$6.45 | 0% |
| Integral Resources | Planned Parenthood Action Fund | \$241,868.16 | -\$24,479.05 | 0% | \$999.14 | -\$101.12 | 0% |
| LJM Productions | Regular American Veterans | - | - | - | \$5,343.00 | \$1,335.75 | 25.0% |
| MDS Communications Corporation | ACT for America | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| MDS Communications Corporation | ALSAC | \$1,819,928.00 | \$169,725.00 | 9.3% | \$0 | \$0 | 0% |
| MDS Communications Corporation | American Bible Society | \$769,160 | \$480,727.00 | 62.5% | \$2,305.00 | \$1,441.00 | 62.5% |
| MDS Communications Corporation | Americans for Prosperity | \$21,245.00 | \$7,735.00 | 36.4% | \$0 | \$0 | 0% |
| MDS Communications Corporation | Americans United for Life | \$147,991.00 | \$67,804.00 | 45.8% | \$295.00 | \$135.00 | 45.7% |
| MDS Communications Corporation | Arthritis Foundation | \$162,514.00 | \$87,459.00 | 53.8% | \$130.00 | \$71.00 | 54.6% |
| MDS Communications Corporation | AUL Action | \$104,253.00 | \$12,987.00 | 12.4% | \$40.00 | \$5.00 | 12.5% |
| MDS Communications Corporation | Biblica US | \$15,997.00 | \$9,018.00 | 56.3% | - | - | - |
| MDS Communications Corporation | Catholic Relief Services | \$555,847.00 | \$212,686.00 | 38.2% | \$1,300.00 | \$498.00 | 38.3% |
| | | | | | | | |

| Solicitor | Charitable Organization | National Gross Receipts | National Net to Charitable Organization | National Percent to Charitable Organization | Hawaii Gross Receipts | Hawaii Net to Charitable Organization | Hawaii Percent to Charitable Organization |
|--------------------------------|---------------------------------------|--------------------------------|--|--|------------------------------|--|--|
| MDS Communications Corporation | CARE | \$3,825,475.00 | \$3,282,737.00 | 85.8% | \$10,618.00 | \$9,112.00 | 85.8% |
| MDS Communications Corporation | Concerned Women For America | \$73,584.00 | \$43,109.00 | 58.5% | \$70.00 | \$41.00 | 58.5% |
| MDS Communications Corporation | Consumers Union of the US | \$87,760.00 | \$44,298.00 | 50.4% | \$0 | \$0 | 0% |
| MDS Communications Corporation | Crown Financial Ministries | \$63,611.00 | \$29,744.00 | 46.7% | \$565.00 | \$264.00 | 46.7% |
| MDS Communications Corporation | Dayspring International | \$25,931.00 | \$8,546.00 | 32.9% | \$90.00 | \$20.00 | 22.2% |
| MDS Communications Corporation | Family Research Council | \$251,955.00 | \$46,398.00 | 18.4% | \$435.00 | \$80.00 | 18.3% |
| MDS Communications Corporation | Feed the Children | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| MDS Communications Corporation | Feeding America | \$163,519.00 | -\$257,406.00 | 0% | \$152.00 | \$239.00 | 0% |
| MDS Communications Corporation | FreedomWorks | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| MDS Communications Corporation | Gain International | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| MDS Communications Corporation | Habitat for Humanity International | \$1,170,018.00 | \$775,947.00 | 66.3% | \$1,790.00 | \$1,187.00 | 66.3% |
| MDS Communications Corporation | Haven Ministries | \$182,281.00 | \$109,806.00 | 60.2% | \$75.00 | \$45.00 | 60.0% |
| MDS Communications Corporation | Heifer Project International | \$3,313,172.00 | \$1,1698,666.00 | 51.2% | \$9,185.00 | \$4,709.00 | 51.2% |
| MDS Communications Corporation | Holt International Childrens Services | \$141,852.00 | \$67,349.00 | 47.4% | \$300.00 | \$143.00 | 47.6% |
| MDS Communications Corporation | John Hancock Committee for the States | \$17109.00 | \$873.00 | 5.1% | \$0 | \$0 | 0% |
| MDS Communications Corporation | Judicial Watch | \$409,484.00 | \$6,672.00 | 1.6% | \$640.00 | \$10.00 | 1.6% |
| | | | | | | | |

| Solicitor | Charitable Organization | National Gross Receipts | National Net to Charitable Organization | National Percent to Charitable Organization | Hawaii Gross Receipts | Hawaii Net to Charitable Organization | Hawaii Percent to Charitable Organization |
|---------------------------------|-------------------------------------|--------------------------------|--|--|------------------------------|--|--|
| MDS Communications Corporation | Leadership Institute | \$47,850.00 | \$24,053.00 | 50.2% | \$175.00 | \$88.00 | 50.2% |
| MDS Communications Corporation | Liberty Institute | \$107,340.00 | \$22,796.00 | 21.2% | \$355.00 | \$75.00 | 21.1% |
| MDS Communications Corporation | Mercy Corps | \$295,209.00 | \$97,386.00 | 32.9% | \$1,072.00 | \$353.00 | 32.9% |
| MDS Communications Corporation | Students for Life of America | \$51,638.00 | \$22,782.00 | 44.1% | \$55.00 | \$25.00 | 45.4% |
| MDS Communications Corporation | Way Media | \$145,135.00 | \$27,527.00 | 18.9% | \$50.00 | \$9.00 | 18.0% |
| MJ888M Productions | Hawaii Police Athletic Federation | \$0 | \$0 | 0% | \$167,228.00 | \$33,445.60 | 19.9% |
| National Fundraising Management | Car Donation Foundation | \$35,200,405.00 | \$7,823,576.00 | 22.2% | \$717,205.00 | \$210,537.00 | 29.3% |
| Network for Good | Network for Good | \$209,334,963.00 | \$230,592.59 | 97.0% | \$230,592.59 | \$224,786.41 | 97.4% |
| Outerwall | American Red Cross | \$111,318.09 | \$102,973.25 | 92.5% | \$1,073.55 | \$993.04 | 92.5% |
| Outerwall | Audubon Society | \$1,671.97 | \$1,546.54 | 92.5% | \$0 | \$0 | 0% |
| Outerwall | Autism Speaks | \$44,152.14 | \$40,841.34 | 92.5% | \$306.35 | \$283.39 | 92.5% |
| Outerwall | Big Brothers Big Sisters of America | \$9,138.64 | \$8,453.65 | 92.5% | \$68.24 | \$63.12 | 92.4% |
| Outerwall | Change Making Change Fund | \$12,129.43 | \$11,219.72 | 92.4% | \$89.12 | \$82.44 | 92.5% |
| Outerwall | Childrens Miracle Network Hospitals | \$120,680.39 | \$111,637.52 | 92.5% | \$306.15 | \$283.12 | 92.5% |
| Outerwall | Feeding America | \$144,156.46 | \$133,350.08 | 92.5% | \$222.66 | \$205.97 | 92.5% |
| Outerwall | Leukemia & Lymphoma Society | \$5,792,616.02 | \$5,358,152.79 | 92.5% | \$18,267.43 | \$16,897.21 | 92.5% |
| Outerwall | Ronald McDonald House Charities | \$31,331.52 | \$28,982.53 | 92.5% | \$177.57 | \$164.24 | 92.5% |
| Outerwall | US Fund for UNICEF | \$467,754.53 | \$432,672.54 | 92.4% | \$2,565.81 | \$2,373.37 | 92.4% |
| | | | | | | | |

| Solicitor | Charitable Organization | National Gross Receipts | National Net to Charitable Organization | National Percent to Charitable Organization | Hawaii Gross Receipts | Hawaii Net to Charitable Organization | Hawaii Percent to Charitable Organization |
|------------------|---|--------------------------------|--|--|------------------------------|--|--|
| Outreach Calling | American Association for Cancer Support | \$952,435.69 | \$86,122.80 | 9.0% | \$30,829.13 | \$2,774.62 | 8.9% |
| Outreach Calling | American Foundation for Disabled Children | \$903,333.65 | \$90,333.36 | 9.9% | \$15,104.00 | \$1,510.40 | 10.0% |
| Outreach Calling | Breast Cancer Survivors Foundation | \$2,997,114.72 | \$299,711.47 | 10.0% | \$42,418.00 | \$4,241.80 | 10.0% |
| Outreach Calling | Center for American Homeless Veterans | \$2,137,335.56 | \$213,733.56 | 10.0% | \$12,935.00 | \$1,293.50 | 10.0% |
| Outreach Calling | Crisis Relief Network | \$169,286.92 | \$16,928.69 | 9.99% | \$6,681.00 | \$668.10 | 10.0% |
| Outreach Calling | Defeat Diabetes Foundation | \$194,016.25 | \$29,102.44 | 15.0% | \$3,913.00 | \$586.95 | 15.0% |
| Outreach Calling | Disabled Police Officers of America | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Outreach Calling | Disabled Police Officers Counseling Center | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Outreach Calling | Disabled Police & Sheriffs Foundation | \$1,066,947.90 | \$106,694.79 | 10.0% | \$16,056.00 | \$1,605.60 | 10.0% |
| Outreach Calling | Firefighters Support Foundation | \$4,183,166.96 | \$418,316.70 | 10.0% | \$26,843.50 | \$2,684.35 | 10.0% |
| Outreach Calling | Healing Heroes Network | \$463,577.16 | \$46,357.72 | 10.0% | \$9,281.00 | \$928.10 | 10.0% |
| Outreach Calling | International Union of Police Association AFL-CIO | \$2,515,742.86 | \$251,574.29 | 10.0% | \$405.00 | \$40.50 | 10.0% |
| Outreach Calling | Kids Wish Network | \$379,180.80 | \$45,501.70 | 12.0% | \$24,918.00 | \$2,990.16 | 12.0% |
| Outreach Calling | Law Enforcement Officers Relief Fund | \$231,840.41 | \$23,184.04 | 10.0% | \$11,982.00 | \$1,198.20 | 10.0% |
| | | | | | | | |

| Solicitor | Charitable Organization | National Gross Receipts | National Net to Charitable Organization | National Percent to Charitable Organization | Hawaii Gross Receipts | Hawaii Net to Charitable Organization | Hawaii Percent to Charitable Organization |
|----------------------|---|--------------------------------|--|--|------------------------------|--|--|
| Outreach Calling | National Vietnam Veterans Foundation | \$5,412,678.65 | \$595,394.65 | 11.0% | \$43,360.00 | \$4,769.60 | 11.0% |
| Outreach Calling | Reserve Police Officers Association | \$621,579.15 | \$62,957.92 | 10.1% | \$12,735.00 | \$1,273.50 | 10.0% |
| Outreach Calling | United Breast Cancer Research Society | \$258,256.91 | \$25,825.69 | 9.9% | \$9,485.00 | \$948.50 | 10.0% |
| Outerwall (Coinstar) | Humane Society of the US | \$51,232.57 | \$47,390.13 | 92.5% | \$393.03 | \$363.55 | 92.5% |
| Outerwall (Coinstar) | Jumpstart for Young Children | \$5,763.14 | \$5,330.90 | 92.4% | \$0 | \$0 | 0% |
| Outerwall | Ronald McDonald House Charities | \$61,354.20 | \$56,752.63 | 92.4% | \$239.88 | \$221.89 | 92.5% |
| Outerwall | World Wildlife Fund | \$53,682.43 | \$49,656.25 | 92.5% | \$521.18 | \$482.09 | 34.9% |
| RuffaloCODY | Association of Former Students of Texas AM University | \$1,900,980.04 | \$1,223,347.61 | 64.3% | \$750.00 | \$482.67 | 64.3% |
| RuffaloCODY | A. T. Still University of Health Science | \$61,741.00 | \$11,538.35 | 18.6% | \$650.00 | \$121.48 | 18.6% |
| RuffaloCODY | Chi Omega Foundation | \$93,378.00 | \$45,665.51 | 48.9% | \$0 | \$0 | 0% |
| RuffaloCODY | Institute for International Education of Students | \$28,468.67 | -\$105,061.73 | 0% | \$20.01 | -\$73.84 | 0% |
| RuffaloCODY | Kansas State University Foundation | \$1,568,604.09 | \$1,158,476.82 | 73.8% | \$375.00 | \$276.98 | 74.3% |
| RuffaloCODY | Kappa Alpha Order Educational Foundation | \$22,257.65 | \$17,427.31 | 78.2% | \$0 | \$0 | 0% |
| RuffaloCODY | Kirkwood Community College Foundation | \$21,157.69 | -\$14,216.86 | 0% | \$0 | \$0 | 0% |
| | | | | | | | |

| Solicitor | Charitable Organization | National Gross Receipts | National Net to Charitable Organization | National Percent to Charitable Organization | Hawaii Gross Receipts | Hawaii Net to Charitable Organization | Hawaii Percent to Charitable Organization |
|------------------|---|--------------------------------|--|--|------------------------------|--|--|
| RuffaloCODY | North Carolina State University Foundation | \$703,592.48 | \$579,409.48 | 82.3% | \$50.00 | \$41.18 | 82.3% |
| RuffaloCODY | Northwestern University-Feinberg School of Medicine | \$174,185.70 | \$121,147.16 | 69.5% | \$704.00 | \$468.79 | 69.1% |
| RuffaloCODY | State University of Iowa Foundation | \$980,982.64 | \$366,125.68 | 37.3% | \$2,464.89 | \$920.00 | 37.3% |
| RuffaloCODY | University of Colorado Foundation | \$1,044,083.95 | \$135,301.37 | 12.9% | \$4,840.00 | \$627.21 | 12.9% |
| RuffaloCODY | University of Connecticut Foundation | \$763,197.29 | \$279,042.20 | 36.5% | \$512.00 | \$187.23 | 35.5% |
| RuffaloCODY | University of Mississippi Foundation | \$433,138.75 | \$2,301.08 | .53% | \$0 | \$0 | 0% |
| RuffaloCODY | USAFA Endowment | \$548,328.49 | \$410,197.08 | 74.8% | \$2,355.00 | \$1,761.74 | 74.8% |
| SDA Teleservices | ACLU | \$246,056.00 | \$75,134.00 | 30.5% | \$1,690.00 | \$803.00 | 47.5% |
| SDA Teleservices | Alley Cat Allies | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| SDA Teleservices | American Association of University Women | \$10,019.00 | \$4,248.00 | 42.3% | \$90.00 | \$15.80 | 17.5% |
| SDA Teleservices | Amnesty International USA | \$142,998.08 | \$53,200.58 | 37.2% | \$1,015.00 | \$497.42 | 49.0% |
| SDA Teleservices | Farm Sanctuary | \$23,612.00 | -\$40,757.00 | 0% | \$190.00 | \$82.00 | 43.1% |
| SDA Teleservices | FINCA International | \$12,371.11 | -\$18,599.03 | 0% | \$135.00 | \$10.00 | 7.4% |
| SDA Teleservices | Galapagos Conservancy | \$30,177.00 | \$657.62 | 2.1% | \$205.00 | \$39.35 | 19.1% |
| SDA Teleservices | Greenpeace | \$71,264.00 | \$10,623.10 | 14.9% | \$480.00 | \$35.30 | 7.3% |
| SDA Teleservices | Help Me See | \$2,215.00 | -\$8,099.78 | 0% | \$50.00 | \$3.15 | 6.3% |
| SDA Teleservices | NARAL Pro Choice America | \$42,436.00 | \$19,208.25 | 45.2% | \$30.00 | -\$218.51 | 0% |
| | | | | | | | |

| Solicitor | Charitable Organization | National Gross Receipts | National Net to Charitable Organization | National Percent to Charitable Organization | Hawaii Gross Receipts | Hawaii Net to Charitable Organization | Hawaii Percent to Charitable Organization |
|-----------------------|---|--------------------------------|--|--|------------------------------|--|--|
| SDA Teleservices | National Museum of Women in the Arts | \$66,888.00 | \$64,348.80 | 96.2% | \$190.00 | \$176.93 | 93.1% |
| SDA Teleservices | Natural Resources Defense Council | \$155,343.02 | \$57,077.93 | 36.7% | \$1,395.00 | \$1,294.64 | 92.8% |
| SDA Teleservices | Nature Company | \$56,717.00 | \$27,378.85 | 48.2% | \$414.00 | \$51.25 | 12.3% |
| SDA Teleservices | Project HOPE | \$24,285.00 | \$15,572.00 | 64.1% | \$0 | \$0 | 0% |
| SDA Teleservices | Planned Parenthood Federation of America | \$93,863.00 | -\$115,508.40 | 0% | \$2,390.00 | \$1,755.82 | 73.4% |
| SDA Teleservices | Public Citizen | \$4,376.00 | -\$24,359.11 | 0% | \$10.00 | -\$139.08 | 0% |
| SDA Teleservices | Public Citizen Foundation | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| SDA Teleservices | Sierra Club | \$764,002.00 | \$204,313.91 | 26.7% | \$5,407.67 | \$1,480.65 | 27.3% |
| SDA Teleservices | Unitarian Universalist Service Committee | \$14,037.00 | \$12,896.37 | 91.8% | \$0 | -\$37.81 | 0% |
| Strategic Fundraising | ALSAC | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Strategic Fundraising | Alliance Defending Freedom | \$100,617.53 | \$3,545.93 | 3.5% | \$340.00 | \$100.00 | 29.4% |
| Strategic Fundraising | American Diabetes Association | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Strategic Fundraising | American Heart Association | \$88,582.00 | \$41,522.00 | 46.8% | \$0 | \$0 | 0% |
| Strategic Fundraising | American Institute for Cancer Research | \$123,642.01 | \$33,560.49 | 27.1% | \$1,188.00 | \$98.80 | 8.3% |
| Strategic Fundraising | American Lung Association | \$486,635.01 | \$40,678.70 | 8.35% | \$9,581.00 | \$2,984.25 | 31.1% |
| Strategic Fundraising | ASPCA | \$2,009,573.00 | \$1,537,846.20 | 76.5% | \$6,840.00 | \$5,253.10 | 76.7% |
| Strategic Fundraising | Amyotrophic Lateral Sclerosis Association | \$122,732.00 | \$14,570.90 | 11.8% | \$470.00 | \$229.60 | 48.8% |

| Solicitor | Charitable Organization | National Gross Receipts | National Net to Charitable Organization | National Percent to Charitable Organization | Hawaii Gross Receipts | Hawaii Net to Charitable Organization | Hawaii Percent to Charitable Organization |
|-----------------------|--|--------------------------------|--|--|------------------------------|--|--|
| Strategic Fundraising | Arthritis Foundation | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Strategic Fundraising | Back To God Ministries International | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Strategic Fundraising | BrightFocus Foundation | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Strategic Fundraising | Care Net | \$13,946.00 | \$1,184.50 | 8.4% | \$0 | \$0 | 0% |
| Strategic Fundraising | Christian Advocates Serving Evangelism | \$286,236.00 | \$0 | 0% | \$1,971.00 | \$0 | 0% |
| Strategic Fundraising | Christian Relief Services | \$2,857.00 | -\$13,375.40 | 0% | \$0 | -\$89.10 | 0% |
| Strategic Fundraising | CitizenLink | \$84,820.20 | \$5,945.10 | 7.0% | \$310.00 | \$77.80 | 25.0% |
| Strategic Fundraising | Concerned Women for America | \$0 | \$0 | 0% | \$0 | \$0 | \$0 |
| Strategic Fundraising | Easter Seals | \$20,080.00 | \$0 | 0% | \$101.00 | \$101.00 | 0% |
| Strategic Fundraising | Environmental Defense Fund | \$391,313.26 | \$363,017.79 | 92.7% | \$1,855.00 | \$1,483.20 | 79.9% |
| Strategic Fundraising | Faith and Freedom Coalition | \$170,286.04 | \$18,332.96 | 10.7% | \$365.00 | \$37.00 | 10.1% |
| Strategic Fundraising | Feeding America | \$249,781.04 | \$103,488.94 | 41.4% | \$525.00 | \$217.90 | 41.5% |
| Strategic Fundraising | Food for the Poor | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Strategic Fundraising | Greenpeace | \$2,440.00 | -\$3,286.70 | 0% | \$0 | -\$56.70 | 0% |
| Strategic Fundraising | Habitat for Humanity International | \$364,508.14 | \$82,732.10 | 22.6% | \$2,723.00 | \$168.04 | 6.1% |
| Strategic Fundraising | Hillel | \$64,809.25 | \$15,215.65 | 23.4% | \$10.00 | -\$28.40 | 0% |
| Strategic Fundraising | Mothers Against Drunk Driving | \$249,484.00 | \$30,204.00 | 12.1% | \$910.00 | \$217.80 | 23.9% |
| Strategic Fundraising | NARAL Pro Choice America | \$47,839.01 | \$0 | 0% | \$90.00 | -\$416.40 | 0% |
| Strategic Fundraising | National Multiple Sclerosis Society | \$50,272.00 | \$22,467.20 | 44.6% | \$320.00 | \$172.80 | 54.0% |
| Strategic Fundraising | National Right to Life Committee | \$72,937.00 | \$46,782.00 | 64.1% | \$55.00 | \$9.00 | 16.3% |
| Strategic Fundraising | Nature Conservancy | \$236,234.00 | \$115,327.03 | 48.8% | \$1,602.00 | \$227.85 | 14.2% |

| Solicitor | Charitable Organization | National Gross Receipts | National Net to Charitable Organization | National Percent to Charitable Organization | Hawaii Gross Receipts | Hawaii Net to Charitable Organization | Hawaii Percent to Charitable Organization |
|-----------------------|---|--------------------------------|--|--|------------------------------|--|--|
| Strategic Fundraising | Operation Smile | \$1,198,100.89 | \$68,327.53 | 5.7% | \$9,237.00 | \$2,695.58 | 29.1% |
| Strategic Fundraising | Prison Fellowship Ministries | \$251,840.25 | \$114,970.35 | 45.6% | \$3,726.00 | \$2,964.00 | 78.7% |
| Strategic Fundraising | Project HOPE | \$311,319.61 | \$85,932.41 | 27.6% | \$0 | \$0 | 0% |
| Strategic Fundraising | Tea Part Patriots | \$1,187,152.66 | \$362,812.16 | 30.5% | \$4,145.14 | \$1,631.89 | 39.2% |
| Strategic Fundraising | Trout Unlimited | \$41,983.00 | \$19,384.40 | 46.1% | \$0 | -\$32.00 | 0% |
| Strategic Fundraising | Unbound | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Strategic Fundraising | US English | \$73,344.70 | \$26,111.05 | 35.6% | \$95.00 | -\$182.00 | 0% |
| Strategic Fundraising | US Navy Memorial Foundation | \$99,999.00 | \$0 | 0% | \$816.00 | \$0 | 0% |
| Strategic Fundraising | US Olympic Committee | \$445,367.72 | \$18,637.68 | 4.1% | \$6,335.00 | \$2,033.95 | 32.1% |
| Telefund | American Association of University Women | \$0 | \$0 | 0% | \$0 | \$0 | 0% |
| Telefund | ACLU | \$54,702.16 | \$8,533.36 | 15.5% | \$316.40 | \$182.97 | 57.8% |
| Telefund | Amnesty International of the USA | \$2,240.00 | -\$2,859.28 | 0% | \$0 | \$0 | 0% |
| Telefund | ASPCA | \$2,212,605.00 | \$1,722,266.82 | 77.8% | \$4,965.00 | \$3,714.64 | 74.8% |
| Telefund | Born Free USA | \$2,351.00 | \$2,127.92 | 90.5% | \$0 | -\$9.94 | 0% |
| Telefundd | Everytown for Gun Safety Action | \$17,281.00 | -\$54,167.96 | 0% | \$100.00 | -\$217.95 | 0% |
| Telefund | Foundation for National Progress | \$134,009.00 | \$21,169.45 | 15.7% | \$975.00 | \$287.56 | 29.4% |
| Telefund | Human Rights Campaign | \$345,583.19 | \$20,922.25 | 6.0% | \$1,125.00 | \$428.51 | 38.0% |
| Telefund | International Campaign for Tibet | \$16,687.00 | \$1,216.00 | 7.2% | \$220.00 | \$220.00 | 100% |
| Telefund | International Fellowship of Christians & Jews | \$2,934,656.72 | \$1,244,915.71 | 42.4% | \$13,181.00 | \$5,591.53 | 42.2% |
| Telefund | International Rescue Committee | \$7,936.00 | \$2,583.48 | 32.5% | \$0 | -\$18,09 | 0% |
| Telefund | League of Conservation Voters | \$65,553.00 | \$5,770.69 | 8.8% | \$239.00 | \$239.00 | 100% |
| Telefund | Medicins Sans Frontieres | \$184,792.50 | \$27,288.90 | 14.7% | \$1,130.00 | \$1,130.00 | 100% |
| Telefund | MoveOn.org Civic Action | \$0 | \$0 | 0% | \$0 | \$0 | 0% |

| Solicitor | Charitable Organization | National Gross Receipts | National Net to Charitable Organization | National Percent to Charitable Organization | Hawaii Gross Receipts | Hawaii Net to Charitable Organization | Hawaii Percent to Charitable Organization |
|------------------|--|--------------------------------|--|--|------------------------------|--|--|
| Telefund | NARAL | \$361,444.32 | \$206,727.86 | 57.1% | \$5,395.00 | \$4,841.12 | 89.7% |
| Telefund | National Organization for Women | \$130,109.50 | \$79.36 | .06% | \$1,047.00 | \$520.38 | 49.7% |
| Telefund | Natural Resources Defense Council | \$77,930.00 | \$64,742.00 | 83.0% | \$550.00 | \$231.84 | 42.1% |
| Telefund | Organizing For Action | \$72,207.00 | \$25,321.70 | 35.0% | \$255.00 | \$78.24 | 30.6% |
| Telefund | Oxfam America | \$23,815.00 | -\$271,023.15 | 0% | \$80.00 | -\$934.24 | 0% |
| Telefund | Partners In Health | \$26,012.00 | \$1,264.09 | 4.8% | \$0 | -\$36.55 | 0% |
| Telefund | People for the American Way | \$67,247.00 | \$29,410.30 | 43.7% | \$260.00 | \$260.00 | 100% |
| Telefund | Planned Parenthood Action Fund | \$339,215.02 | \$250,089.57 | 73.7% | \$0 | \$427.80 | 0% |
| Telefund | Planned Parenthood Federation of America | \$378,575.50 | \$184,390.00 | 48.7% | \$1,169.00 | \$401.97 | 34.3% |
| Telefund | Sierra Club | \$1,386,001.14 | \$870,829.74 | 62.8% | \$9,644.97 | \$7,579.14 | 78.5% |
| Telefund | Southern Poverty Law Center | \$560,364.76 | \$4197,162.56 | 35.1% | \$2,496.00 | \$2,496.00 | 100% |